# **News & Information**

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# Consolidated Financial Results for the Fiscal Year Ended March 31, 2015

Tokyo, April 30, 2015 -- Sony Corporation ("Sony") today announced its consolidated financial results for the fiscal year ended March 31, 2015 (April 1, 2014 to March 31, 2015).

(Billions of yen, millions of U.S. dollars, except per share amounts)

Fiscal Vear anded March 31

	Fiscal Tear ended March 51			
	2014	2015	Change in yen	2015*
Sales and operating revenue	¥7,767.3	¥8,215.9	+5.8%	\$68,466
Operating income	26.5	68.5	+158.7	571
Income before income taxes	25.7	39.7	+54.3	331
Net loss attributable to Sony Corporation's stockholders	(128.4)	(126.0)	-	(1,050)
Net loss attributable to Sony Corporation's stockholders per share of common stock:				
- Basic	Y(124.99)	Y(113.04)	-	<b>\$(0.94)</b>
- Diluted	(124.99)	(113.04)	-	(0.94)

<sup>\*</sup> U.S. dollar amounts have been translated from yen, for convenience only, at the rate of 120 yen = 1 U.S. dollar, the approximate Tokyo foreign exchange market rate as of March 31, 2015.

All amounts are presented on the basis of Generally Accepted Accounting Principles in the U.S. ("U.S. GAAP").

The average foreign exchange rates during the fiscal years ended March 31, 2014 and 2015 are presented below.

	Fiscal Year ended March 31					
		2014		2015	Change	
The average rate of yen						
1 U.S. dollar	¥	100.2	¥	109.9	8.8 %	(yen depreciation)
1 Euro		134.4		138.8	3.2	(yen depreciation)

### Consolidated Results for the Fiscal Year Ended March 31, 2015

Sales and operating revenue ("Sales") were 8,215.9 billion yen (68,466 million U.S. dollars), an increase of 5.8% compared to the previous fiscal year ("year-on-year"). This increase was primarily due to the impact of foreign exchange rates, a significant increase in Game & Network Services ("G&NS") segment sales reflecting the strong performance of PlayStation 4 ("PS4") and a significant increase in Devices segment sales due to the strong performance of image sensors. This increase was partially offset by a significant decrease in sales in All Other, primarily related to Sony's exit from the PC business. On a constant currency basis, sales were essentially flat year-on-year. For further details about sales on a constant currency basis, see Note on page 11.

**Operating income** increased 42.1 billion yen year-on-year to 68.5 billion yen (571 million U.S. dollars). This significant increase was primarily due to a significant improvement in the operating results of the Devices, G&NS and Home Entertainment & Sound ("HE&S") segments. This improvement was partially offset by a significant deterioration in operating results in the Mobile Communications ("MC") segment, primarily due to a 176.0 billion yen (1,467 million U.S. dollars) impairment of goodwill.

Operating income for the current fiscal year included a gain of 14.8 billion yen (123 million U.S. dollars) recognized on the sale of certain buildings and premises at Gotenyama Technology Center in Japan, recorded in Corporate and elimination and an 11.2 billion yen (93 million U.S dollars) write-down of PlayStation®Vita ("PS Vita") and PlayStation TV ("PS TV") components in the G&NS segment. Operating income in the previous fiscal year included a 32.1 billion yen impairment charge related to long-lived assets in the battery business in the Devices segment, a 25.6 billion yen impairment charge related to long-lived assets in the disc manufacturing business outside of Japan and the U.S. and goodwill across the entire disc manufacturing business, a 12.8 billion yen impairment charge related to long-lived assets in the PC business and a gain of 12.8 billion yen from the sale of certain shares of M3, Inc., all of which were recorded in All Other.

During the current fiscal year, restructuring charges, net, increased 17.4 billion yen year-on-year to 98.0 billion yen (817 million U.S. dollars). PC exit costs decreased 18.7 billion yen year-on-year to 39.6 billion yen (330 million U.S. dollars) which included 19.6 billion yen (164 million U.S. dollars) of restructuring charges. For further details about PC exit costs, see page 7.

**Equity in net income of affiliated companies**, recorded within operating income, was 3.9 billion yen (33 million U.S. dollars), compared to a loss of 7.4 billion yen in the previous fiscal year. This improvement was mainly due to an improvement of equity in net income (loss) for Intertrust Technologies Corporation in All Other.

The net effect of **other income and expenses** was an expense of 28.8 billion yen (240 million U.S. dollars), a deterioration of 28.1 billion yen year-on-year primarily due to an increase in foreign exchange loss, net, and a decrease in the gain on sales of securities investments. In the previous fiscal year, a 7.4 billion yen gain on the sale of Sony's shares in SKY Perfect JSAT Holdings Inc. was recorded.

**Income before income taxes** increased 14.0 billion yen year-on-year to 39.7 billion yen (331 million U.S. dollars).

**Income taxes:** During the current fiscal year, Sony recorded 88.7 billion yen (739 million U.S. dollars) of income tax expense, and Sony's effective tax rate exceeded the Japanese statutory tax rate. During the current fiscal year, Sony Corporation and certain of its subsidiaries which had established valuation allowances incurred losses and, as such, Sony continued to not recognize the associated tax benefits, except to the extent of certain tax benefits associated with the impact of gains in other comprehensive income. The higher tax rate is also due to nondeductible goodwill impairments recorded during the current fiscal year.

**Net loss attributable to Sony Corporation's stockholders**, which excludes net income attributable to noncontrolling interests, decreased 2.4 billion yen year-on-year to 126.0 billion yen (1,050 million U.S. dollars).

# **Operating Performance Highlights by Business Segment**

"Sales and operating revenue" in each business segment represents sales and operating revenue recorded before intersegment transactions are eliminated. "Operating income (loss)" in each business segment represents operating income (loss) reported before intersegment transactions are eliminated and excludes unallocated corporate expenses.

# Mobile Communications (MC)

(Billions of yen, millions of U.S. dollars)

#### Fiscal Year ended March 31

	2014	2015	Change in yen	2015
Sales and operating revenue	¥1,191.8	¥1,323.3	+11.0%	\$11,027
Operating income (loss)	12.6	(220.4)	-	(1,837)

**Sales** increased 11.0% year-on-year (a 7% increase on a constant currency basis) to 1,323.3 billion yen (11,027 million U.S. dollars), primarily due to an improvement in product mix as a result of a focus on high value-added models and the impact of foreign exchange rates.

**Operating loss** of 220.4 billion yen (1,837 million U.S. dollars) was recorded, compared to operating income of 12.6 billion yen in the previous fiscal year. This deterioration was primarily due to the above-mentioned

impairment of goodwill and the unfavorable impact of the appreciation of the U.S. dollar, reflecting the high ratio of U.S. dollar-denominated costs, partially offset by the above-mentioned improvement in product mix.

# Game & Network Services (G&NS)

(Billions of yen, millions of U.S. dollars)

#### Fiscal Year ended March 31

	2014	2015	Change in yen	2015	
Sales and operating revenue	¥1,043.9	¥1,388.0	+33.0%	\$11,567	
Operating income (loss)	(18.8)	48.1	-	401	

**Sales** increased 33.0% year-on-year (a 25% increase on a constant currency basis) to 1,388.0 billion yen (11,567 million U.S. dollars). This significant increase was primarily due to an increase in PS4 hardware unit sales, a significant increase in network services revenue, the impact of foreign exchange rates and an increase in PS4 software sales, partially offset by a decrease in PlayStation®3 ("PS3") hardware and PS3 software sales.

**Operating income** of 48.1 billion yen (401 million U.S. dollars) was recorded, compared to an operating loss of 18.8 billion yen in the previous fiscal year. This significant improvement was primarily due to the impact of the above-mentioned increase in sales, partially offset by the impact of the decrease in PS3 software sales, the unfavorable impact of the appreciation of the U.S. dollar reflecting the high ratio of U.S. dollar-denominated costs, as well as the recording of an 11.2 billion yen (93 million U.S dollars) write-down of PS Vita and PS TV components in the current fiscal year. In the previous fiscal year, a 6.2 billion yen write-off of certain PC software titles was recorded.

# Imaging Products & Solutions (IP&S)

(Billions of yen, millions of U.S. dollars)

#### Fiscal Year ended March 31

<u> </u>	2014	2015	Change in yen	2015	
Sales and operating revenue	¥741.2	¥720.0	-2.9%	\$6,000	
Operating income	26.3	54.7	+107.7	456	

The IP&S segment includes the Digital Imaging Products and Professional Solutions categories. Digital Imaging Products includes compact digital cameras, interchangeable single-lens cameras and video cameras; Professional Solutions includes broadcast- and professional-use products. Due to certain changes in Sony's organizational structure, sales and operating revenue and operating income of the IP&S segment of the comparable prior period have been reclassified to conform to the current presentation.

**Sales** decreased 2.9% year-on-year (a 7% decrease on a constant currency basis) to 720.0 billion yen (6,000 million U.S. dollars), primarily due to a significant decrease in unit sales of digital cameras\* and video cameras reflecting a contraction of these markets, partially offset by the impact of foreign exchange rates and an improvement in the product mix of digital cameras reflecting a shift to high value-added models.

**Operating income** increased 28.4 billion yen year-on-year to 54.7 billion yen (456 million U.S. dollars). This significant increase was mainly due to a reduction in selling, general and administrative expenses, the favorable impact of foreign exchange rates and the above-mentioned improvement in product mix reflecting a shift to high value-added models, partially offset by the above-mentioned decrease in sales of digital cameras and video cameras.

<sup>\*</sup> Digital cameras includes compact digital cameras and interchangeable single-lens cameras.

# Home Entertainment & Sound (HE&S)

(Billions of yen, millions of U.S. dollars)

#### Fiscal Year ended March 31

<u> </u>	2014	2015	Change in yen	2015	
Sales and operating revenue	¥1,168.6	¥1,207.3	+3.3%	\$10,061	
Operating income (loss)	(25.5)	20.1	_	167	

The HE&S segment includes the Televisions and Audio and Video categories. Televisions includes LCD televisions; Audio and Video includes Blu-ray  $\operatorname{Disc}^{TM}$  players and recorders, home audio, headphones and memory-based portable audio devices.

**Sales** increased 3.3% year-on-year (a 2% decrease on a constant currency basis) to 1,207.3 billion yen (10,061 million U.S. dollars). This increase was primarily due to the impact of foreign exchange rates and an increase in sales of televisions, partially offset by a decrease in Audio and Video sales. Unit sales of LCD televisions increased mainly due to a significant increase in North America, Japan and Europe, partially offset by a significant decrease in Latin America and China.

**Operating income** of 20.1 billion yen (167 million U.S. dollars) was recorded, compared to an operating loss of 25.5 billion yen in the previous fiscal year. This significant improvement was primarily due to cost reductions and an improvement in product mix reflecting a shift to high value-added models, partially offset by the unfavorable impact of the appreciation of the U.S. dollar, reflecting the high ratio of U.S. dollar-denominated costs.

In Televisions, sales increased 10.7% year-on-year to 835.1 billion yen (6,959 million U.S. dollars). This increase was primarily due to the above-mentioned increase in unit sales and the impact of foreign exchange rates. Operating income\* of 8.3 billion yen (69 million U.S. dollars) was recorded, compared to an operating loss of 25.7 billion yen in the previous fiscal year. This improvement was primarily due to cost reductions and an improvement in product mix reflecting a shift to high value-added models, partially offset by the unfavorable impact of the appreciation of the U.S. dollar, reflecting the high ratio of U.S. dollar-denominated costs.

#### Devices

(Billions of yen, millions of U.S. dollars)

#### Fiscal Year ended March 31

<u></u>	2014	2015	Change in yen	2015	
Sales and operating revenue	¥773.0	¥957.8	+23.9%	\$7,982	
Operating income (loss)	(12.4)	93.1	-	776	

The Devices segment includes the Semiconductors and Components categories. Semiconductors includes image sensors; Components includes batteries, recording media and data recording systems. Due to certain changes in Sony's organizational structure, sales and operating revenue and operating income of the Devices segment of the comparable prior period have been reclassified to conform to the current presentation.

**Sales** increased 23.9% year-on-year (a 16% increase on a constant currency basis) to 957.8 billion yen (7,982 million U.S. dollars). This increase was primarily due to a significant increase in sales of image sensors reflecting higher demand for mobile products, the impact of foreign exchange rates, as well as a significant increase in sales of camera modules. Sales to external customers increased 29.8% year-on-year.

**Operating income** of 93.1 billion yen (776 million U.S. dollars) was recorded, compared to an operating loss of 12.4 billion yen in the previous fiscal year. This significant improvement was primarily due to the impact of the above-mentioned increase in sales of image sensors, the recording of a 32.1 billion yen impairment charge related to long-lived assets in the battery business in the previous fiscal year and the favorable impact of foreign exchange rates.

<sup>\*</sup> The operating income (loss) in Televisions excludes restructuring charges, which are included in the overall segment results and are not allocated to product categories.

\* \* \* \* \*

**Total inventory** of the five Electronics\* segments above as of March 31, 2015 was 561.2 billion yen (4,677 million U.S. dollars), a decrease of 57.6 billion yen, or 9.3% year-on-year. Inventory decreased by 108.7 billion yen, or 16.2% compared with the level as of December 31, 2014.

In connection with the realignment made from the first quarter of the fiscal year ended March 31, 2015, total inventory of the five Electronics segments as of March 31, 2014 has been reclassified to conform to the presentation for the fiscal year ended March 31, 2015. For further details, please see Note on page 10.

\* \* \* \* \*

#### **Pictures**

(Billions of yen, millions of U.S. dollars)

#### Fiscal Year ended March 31

	2014	2015	Change in yen	2015	
Sales and operating revenue	¥829.6	¥878.7	+5.9%	\$7,322	
Operating income	51.6	58.5	+13.4	488	

The Pictures segment is comprised of the Motion Pictures, Television Productions, and Media Networks categories. Motion Pictures includes the production, acquisition and distribution of motion pictures; Television Productions includes the production, acquisition and distribution of television programming; Media Networks includes the operation of television and digital networks.

The results presented in Pictures are a yen-translation of the results of Sony Pictures Entertainment Inc. ("SPE"), a U.S.-based operation that aggregates the results of its worldwide subsidiaries on a U.S. dollar basis. Management analyzes the results of SPE in U.S. dollars, so discussion of certain portions of its results is specified as being on "a U.S. dollar basis."

**Sales** increased 5.9% year-on-year (a 4% decrease on a constant currency (U.S. dollar) basis) to 878.7 billion yen (7,322 million U.S. dollars). The decrease in sales on a U.S. dollar basis was primarily due to a decrease in sales for Motion Pictures and Television Productions. The decrease in Motion Pictures sales was primarily due to lower theatrical revenues reflecting fewer theatrical releases as compared to the previous fiscal year. The decrease in Television Productions sales was due to the previous fiscal year benefitting from the extension and expansion in scope of a licensing agreement for game shows produced by SPE, including *Wheel of Fortune*. Sales for Media Networks increased year-on-year due to higher digital game revenues and advertising revenues primarily due to acquisitions made in the previous and current fiscal year.

**Operating income** increased 6.9 billion yen year-on-year to 58.5 billion yen (488 million U.S. dollars) due to the favorable impact of the depreciation of the yen against the U.S. dollar. On a U.S. dollar basis, operating income was essentially flat year-on-year. The current fiscal year benefitted from the stronger performance of the current fiscal year's film slate as the previous fiscal year reflected the underperformance of *White House Down* and *After Earth*. The current fiscal year also benefitted from lower restructuring charges. Partially offsetting this increase was a gain recognized on the sale of SPE's music publishing catalog in the previous fiscal year, the above-mentioned decrease in Television Productions sales and higher programming and marketing costs for SPE's television networks in India.

The current fiscal year also included approximately 41 million U.S. dollars (4.9 billion yen) in costs primarily related to investigation and remediation expenses relating to a cyberattack on SPE's network and IT infrastructure which was identified in November 2014 ("the cyberattack").

<sup>\*</sup> The term "Electronics" refers to the sum of the MC, G&NS, IP&S, HE&S and Devices segments.

#### Fiscal Year ended March 31

<u> </u>	2014	2015	Change in yen	2015	
Sales and operating revenue	¥503.3	¥544.6	+8.2%	\$4,538	
Operating income	50.2	59.0	+17.4	491	

The Music segment is comprised of the Recorded Music, Music Publishing and Visual Media and Platform categories. Recorded Music includes the distribution of physical and digital recorded music and revenue derived from artists' live performances; Music Publishing includes the management and licensing of the words and music of songs; Visual Media and Platform includes various service offerings for music and visual products and the production and distribution of animation titles.

The results presented in Music include the yen-translated results of Sony Music Entertainment ("SME"), a U.S.-based operation which aggregates the results of its worldwide subsidiaries on a U.S. dollar basis, the results of Sony Music Entertainment (Japan) Inc., a Japan-based music company which aggregates its results in yen, and the yen-translated consolidated results of Sony/ATV Music Publishing LLC ("Sony/ATV"), a 50% owned U.S.-based joint venture in the music publishing business which aggregates the results of its worldwide subsidiaries on a U.S. dollar basis.

**Sales** increased 8.2% year-on-year (essentially flat on a constant currency basis) to 544.6 billion yen (4,538 million U.S. dollars) primarily due to the impact of the depreciation of the yen against the U.S. dollar. Sales were essentially flat year-on-year on a constant currency basis primarily due to higher digital streaming revenues, offset by a worldwide decline in physical and digital download sales. Best-selling titles included One Direction's *FOUR*, AC/DC's *Rock or Bust*, Meghan Trainor's *Title*, Nogizaka 46's *Toumeinairo* and Michael Jackson's *XSCAPE*.

**Operating income** increased 8.8 billion yen year-on-year to 59.0 billion yen (491 million U.S. dollars). This increase was primarily due to the favorable impact of the depreciation of the yen, an increase in equity in net income from affiliated companies, mainly EMI Music Publishing, and a decrease in marketing costs.

#### Financial Services

(Billions of yen, millions of U.S. dollars)

#### Fiscal Year ended March 31

	2014	2015	Change in yen	2015	
Financial services revenue	¥993.8	¥1,083.6	+9.0%	\$9,030	
Operating income	170.3	193.3	+13.5	1,611	

The Financial Services segment results include Sony Financial Holdings Inc. ("SFH") and SFH's consolidated subsidiaries such as Sony Life Insurance Co., Ltd. ("Sony Life"), Sony Assurance Inc. and Sony Bank Inc. The results of Sony Life discussed in the Financial Services segment differ from the results that SFH and Sony Life disclose separately on a Japanese statutory basis.

**Financial services revenue** increased 9.0% year-on-year to 1,083.6 billion yen (9,030 million U.S. dollars) primarily due to an increase in revenue at Sony Life. Revenue at Sony Life increased 9.6% year-on-year to 967.1 billion yen (8,060 million U.S. dollars) mainly due to an improvement in investment performance in the separate account resulting from a larger rise in the Japanese stock market this fiscal year than in the previous fiscal year, as well as an increase in insurance premium revenue reflecting an increase in policy amount in force.

**Operating income** increased 23.0 billion yen year-on-year to 193.3 billion yen (1,611 million U.S. dollars). This increase was mainly due to an increase in operating income at Sony Life. Operating income at Sony Life increased 18.3 billion yen year-on-year to 178.0 billion yen (1,484 million U.S. dollars) primarily due to an improvement in investment performance in the general account, as well as a decrease in the provision of policy reserves pertaining to minimum guarantees for variable insurance, driven by the above-mentioned improvement in the Japanese stock market.

#### Fiscal Year ended March 31

	2014	2015	Change in yen	2015
Sales and operating revenue	¥858.0	¥491.1	-42.8%	\$4,093
Operating loss	(136.1)	(103.4)	-	(862)

All Other includes the PC business. Due to certain changes in Sony's organizational structure, sales and operating revenue and operating loss of All Other of the comparable prior period have been reclassified to conform to the current presentation.

**Sales** decreased 42.8% year-on-year to 491.1 billion yen (4,093 million U.S. dollars). This significant decrease in sales was primarily due to Sony's exit from the PC business.

**Operating loss** decreased 32.7 billion yen year-on-year to 103.4 billion yen (862 million U.S. dollars). This decrease was primarily due to a decrease in loss from the PC business in the current fiscal year partially offset by a gain of 12.8 billion yen from the sale of certain shares of M3, Inc. recorded in the previous fiscal year. In the previous fiscal year, a 25.6 billion yen impairment charge was recorded, related to long-lived assets in the disc manufacturing business outside of Japan and the U.S. and goodwill across the entire disc manufacturing business. The following table provides PC exit costs and the total PC business operating loss. In the previous fiscal year, a 12.8 billion yen impairment charge related to long-lived assets in the PC business was recorded in PC exit costs.

(Billions of yen, millions of U.S. dollars)

#### Fiscal Year ended March 31, 2015

	All Other	Corporate and Elimination	Consolidated Total	Year-on-year change	Consolidated Total
(I) Restructuring charges	¥11.8	¥7.8	¥19.6	-¥21.3	\$164
(II) After-sales service expenses etc.	20.0	-	20.0	+2.6	167
PC exit costs (I+II)	31.8	7.8	39.6	-18.7	330
Operating loss excluding exit costs*	(23.9)	-	(23.9)	+9.4	(199)
Total PC operating loss	¥(55.7)	¥(7.8)	¥(63.5)	+¥28.2	\$(529)

<sup>\*</sup> Operating loss excluding exit costs includes sales company fixed costs charged to the PC business in the fiscal year ended March 31, 2015 which were allocated based on historical results.

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#### **Cash Flows**

For Consolidated Statements of Cash Flows, charts showing Sony's cash flow information for all segments, all segments excluding the Financial Services segment and the Financial Services segment alone, please refer to pages F-5 and F-17.

**Operating Activities:** During the current fiscal year, there was a net cash inflow of 754.6 billion yen (6,288 million U.S. dollars) from operating activities, an increase of 90.5 billion yen, or 13.6% year-on-year.

For all segments excluding the Financial Services segment, there was a net cash inflow of 303.7 billion yen (2,531 million U.S. dollars), an increase of 46.4 billion yen, or 18.1% year-on-year. The net cash inflow was primarily due to the positive impact of a year-on-year improvement in net income after taking into account non-cash adjustments (including depreciation and amortization, other operating expense, net, deferred income taxes and equity in net loss of affiliated companies). In addition, there was the positive impact of factors such as a larger decrease in inventories, and decreases in notes and accounts receivable, trade, compared to increases in the previous fiscal year, partially offset by the negative impact of factors such as decreases in notes and accounts payable, trade, compared to an increase in the previous fiscal year.

The Financial Services segment had a net cash inflow of 459.7 billion yen (3,830 million U.S. dollars), an increase of 46.2 billion yen, or 11.2% year-on-year. This increase was primarily due to an increase of insurance premium revenue in line with an expansion in policy amount in force at Sony Life.

**Investing Activities:** During the current fiscal year, Sony used 639.6 billion yen (5,330 million U.S. dollars) of net cash in investing activities, a decrease of 70.9 billion yen, or 10.0% year-on-year.

For all segments excluding the Financial Services segment, there was a net cash outflow of 103.6 billion yen (864 million U.S. dollars), an increase of 9.4 billion yen, or 9.9% year-on-year. This increase was primarily due to a year-on-year decrease in proceeds from the sales of fixed assets and investment securities. Sales of fixed assets and investment securities in the current fiscal year included the intersegment sale of Sony Corporation's headquarters' land to Sony Life, the sale of certain buildings and premises at the Gotenyama Technology Center and the sale of Sony's shares in SQUARE ENIX HOLDINGS CO., LTD.

The Financial Services segment used 536.9 billion yen (4,474 million U.S. dollars) of net cash, a decrease of 79.3 billion yen, or 12.9% year-on-year. This decrease was mainly due to a year-on-year decrease in payments for investments and advances at Sony Life and a year-on-year increase in proceeds from the sale of investment securities. This decrease was partially offset by the negative impact of the intersegment purchase of Sony Corporation's headquarters' land by Sony Life, which is eliminated in the consolidated financial statements.

In all segments excluding the Financial Services segment, net cash generated in operating and investing activities combined\*<sup>1</sup> for the current fiscal year was 200.0 billion yen (1,667 million U.S. dollars), an increase of 37.1 billion yen, or 22.8% year-on-year.

**Financing Activities:** During the current fiscal year, 263.2 billion yen (2,193 million U.S. dollars) of net cash and cash equivalents was used in financing activities, compared to 207.9 billion yen of net cash and cash equivalents provided in the previous fiscal year.

For all segments excluding the Financial Services segment, there was a 315.4 billion yen (2,628 million U.S. dollars) net cash outflow, an increase of 275.2 billion yen, or 683.9% year-on-year. This increase was primarily due to an issuance of straight bonds for Japanese retail investors in the previous fiscal year and a year-on-year increase in repayments of long-term debt, net.

In the Financial Services segment, financing activities provided 44.4 billion yen (370 million U.S. dollars) of net cash, a decrease of 197.1 billion yen, or 81.6% year-on-year. This decrease was mainly due to a smaller increase in customer deposits at Sony Life, compared to the figure in the previous fiscal year.

**Total Cash and Cash Equivalents:** Accounting for the above factors and the effect of fluctuations in foreign exchange rates, the total outstanding balance of cash and cash equivalents at March 31, 2015 was 949.4 billion yen (7,912 million U.S. dollars). Cash and cash equivalents of all segments excluding the Financial Services segment was 741.9 billion yen (6,183 million U.S. dollars) at March 31, 2015, a decrease of 64.2 billion yen, or 8.0% compared with the balance as of March 31, 2014, and an increase of 99.0 billion yen, or 15.4% compared with the balance as of December 31, 2014. Sony believes that it continues to maintain sufficient liquidity through access to a total, translated into yen, of 776.6 billion yen (6,472 million U.S. dollars) of unused committed lines of credit with financial institutions in addition to the cash and cash equivalents balance at March 31, 2015. Within the Financial Services segment, the outstanding balance of cash and cash equivalents was 207.5 billion yen (1,729 million U.S. dollars) at March 31, 2015, a decrease of 32.8 billion yen, or 13.6% compared with the balance as of March 31, 2014, and a decrease of 83.0 billion yen, or 28.6% compared with the balance as of December 31, 2014.

A reconciliation of the differences between the Consolidated Statement of Cash Flows reported and cash flows from operating and investing activities combined excluding the Financial Services segments's activities is as follows:

<sup>\*1</sup> Sony has included the information for cash flow from operating and investing activities combined, excluding the Financial Services segment's activities, as Sony's management frequently monitors this financial measure, and believes this non-U.S. GAAP measurement is important for use in evaluating Sony's ability to generate cash to maintain liquidity and fund debt principal and dividend payments from business activities other than its Financial Services segment. This information is derived from the reconciliations prepared in the Condensed Statements of Cash Flows on page F-17. This information and the separate condensed presentations shown below are not required or prepared in accordance with U.S. GAAP. The Financial Services segment's cash flow is excluded from the measure because SFH, which constitutes a majority of the Financial Services segment, is a separate publicly traded entity in Japan with a significant minority interest and it, as well as its subsidiaries, secure liquidity on their own. This measure may not be comparable to those of other companies. This measure has limitations because it does not represent residual cash flows available for discretionary expenditures principally due to the fact that the measure does not deduct the principal payments required for debt service. Therefore, Sony believes it is important to view this measure as supplemental to its entire statement of cash flows and together with Sony's disclosures regarding investments, available credit facilities and overall liquidity.

	Fiscal year	ar ended Ma	rch 31
	2014	2015	2015
Net cash provided by operating activities reported in the consolidated statements of cash flows	¥ 664.1	¥ 754.6	\$ 6,288
Net cash used in investing activities reported in the consolidated statements of cash flows	(710.5)	(639.6)	(5,330)
	(46.4)	115.0	958
Less: Net cash provided by operating activities within the Financial Services segment	413.6	459.7	3,830
Less: Net cash used in investing activities within the Financial Services segment	(616.2)	(536.9)	(4,474)
Eliminations *2	6.7	7.8	65
Cash flow generated by operating and investing activities combined excluding the Financial Services segment's activities	¥ 162.9	¥ 200.0	\$ 1,667

<sup>\*2</sup> Eliminations primarily consist of intersegment dividend payments.

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# Consolidated Results for the Fourth Quarter Ended March 31, 2015

For Consolidated Statements of Income and Business Segment Information for the fourth quarter ended March 31, 2015 and 2014, please refer to pages F-3 and F-7 respectively.

**Sales** for the fourth quarter ended March 31, 2015 increased 3.6% year-on-year to 1,937.7 billion yen (16,148 million U.S. dollars). This increase was primarily due to the impact of foreign exchange rates, a significant increase in sales in the Devices and the Financial Services segments, partially offset by a significant decrease in sales in All Other, primarily related to Sony's exit from the PC business.

During the current quarter, the average rates of the yen were 119.1 yen against the U.S. dollar and 134.4 yen against the euro, which were 13.7% lower and 4.9% higher, respectively, as compared with the same quarter of the previous fiscal year. On a constant currency basis, consolidated sales decreased 2%. For further detail about sales on a constant currency basis, see Note on page 11.

In the MC segment, sales were essentially flat year-on-year primarily due to an improvement in product mix as a result of a focus on high value-added models, offset by a decrease in unit sales and the impact of foreign exchange rates. In the G&NS segment, sales were essentially flat year-on-year primarily due to an increase in network services revenues and the impact of foreign exchange rates, offset by a decrease in PS4 hardware sales. In the IP&S segment, sales decreased primarily due to a significant decrease in unit sales of digital cameras. In the HE&S segment, sales were essentially flat year-on-year primarily due to the impact of foreign exchange rates and an increase in sales of televisions, offset by a significant decrease in Audio and Video sales. In the Devices segment, sales increased significantly mainly due to an increase in sales of image sensors for mobile devices and the impact of foreign exchange rates. In the Pictures segment, sales increased due to the impact of the depreciation of the yen against the U.S. dollar, partially offset by a decrease in Motion Pictures sales, primarily due to lower theatrical and home entertainment revenues. In the Music segment, sales increased significantly primarily due to the impact of the depreciation of the yen against the U.S. dollar and an increase in Recorded Music sales. In the Financial Services segment, revenue increased significantly primarily due to a significant rise in the stock market in the current quarter compared with a deterioration in the same quarter of the previous fiscal year.

**Operating loss** decreased 14.0 billion yen year-on-year to 97.8 billion yen (815 million U.S. dollars) for the current quarter primarily due to a significant increase in operating income of the Financial Services segment and an improvement in the operating results of the Devices and G&NS segments, partially offset by a significant deterioration in the results of the MC and IP&S segments. Operating loss in the current quarter includes 8.7 billion yen (73 million U.S. dollars) in PC exit costs and an 8.6 billion yen (72 million U.S. dollars) impairment charge related to long-lived assets in the disc manufacturing business outside of Japan, both in All Other. In the same quarter of the previous fiscal year, 47.3 billion yen in PC exit costs and a 25.6 billion yen impairment charge related to long-lived assets in the disc manufacturing business outside of Japan and the U.S. and goodwill across the entire disc manufacturing business were recorded.

In the MC segment, operating loss significantly increased year-on-year mainly due to the unfavorable impact of the appreciation of the U.S. dollar reflecting the high ratio of U.S. dollar-denominated costs as well as the recording of

intellectual property related reserves in the current quarter, partially offset by the above-mentioned improvement in product mix. In the G&NS segment, operating loss decreased significantly year-on-year primarily due to an increase in PS4 software sales and an increase in network services revenues. In the IP&S segment, operating results deteriorated significantly year-on-year primarily due to an increase in restructuring costs and a decrease in sales of digital cameras. In the HE&S segment, operating loss decreased primarily due to an improvement in product mix reflecting a shift to high value-added models and cost reductions. In the Devices segment, operating results improved significantly mainly due to the increase in sales of image sensors and the favorable impact of foreign exchange rates, partially offset by the recording of litigation-related reserves. In the Pictures segment, operating income increased primarily due to the favorable impact of foreign exchange rates, lower theatrical advertising costs and lower restructuring costs, partially offset by the extension and expansion in scope of a licensing agreement for game shows produced by SPE that was recognized in the same quarter of the previous fiscal year as well as investigation and remediation costs incurred in the current quarter relating to the cyberattack. In the Music segment, operating income increased primarily due to an improvement of equity in net income (loss) from affiliated companies, mainly EMI Music Publishing, and a reduction in marketing costs. In the Financial Services segment, operating income increased primarily due to a decrease in the provision of policy reserves pertaining to minimum guarantees for variable insurance at Sony Life, driven by the above-mentioned improvement in the stock market.

Restructuring charges, net, recorded as operating expenses, amounted to 64.3 billion yen (536 million U.S. dollars) for the current quarter, compared to 54.5 billion yen for the same quarter of the previous fiscal year.

**Equity in net income of affiliated companies,** recorded within operating income, was 0.2 billion yen (2 million U.S. dollars), compared to a loss of 6.6 billion yen in the same quarter of the previous fiscal year.

The net effect of **other income and expenses** was an expense of 8.7 billion yen (73 million U.S. dollars), a deterioration of 7.5 billion yen compared to the same quarter of the previous fiscal year, mainly due to a decrease in gain on sales of securities investments and interest income.

Loss before income taxes decreased by 6.6 billion yen year-on-year to 106.5 billion yen (888 million U.S. dollars).

**Income taxes:** During the current quarter, Sony recorded an income tax benefit amounting to 23.6 billion yen (197 million U.S. dollars). During the current fiscal year, Sony Corporation and certain of its subsidiaries which had established valuation allowances incurred losses and, as such, Sony continued to not recognize the associated tax benefits, except to the extent of certain tax benefits associated with the impact of gains in other comprehensive income. During the current quarter, Sony recorded an income tax benefit primarily due to a reduction in the corporate tax rate in Japan.

**Net loss attributable to Sony Corporation's stockholders** for the current quarter decreased 31.5 billion yen year-on-year to 106.8 billion yen (890 million U.S. dollars).

\* \* \* \* \*

#### Note

Sony realigned its business segments from the first quarter of the fiscal year ended March 31, 2015 to reflect modifications to its organizational structure as of April 1, 2014, primarily repositioning the operations of the previously reported Game and Mobile Products & Communications ("MP&C") segments. In connection with this realignment, the previously reported operations of the network business which were included in All Other have been integrated with the previously reported Game segment and are now reported as the G&NS segment. The previously reported Mobile Communications category, which was included in the MP&C segment, has been reclassified as the newly established MC segment, while the other categories in the previously reported MP&C segment are now included in All Other. This includes the reclassification of the PC business into All Other.

In addition, as of the first quarter of the fiscal year ended March 31, 2015, the power supply business, which was previously included in the Devices segment, has been integrated into All Other to reflect modifications Sony made to its organizational structure as of June 1, 2014.

In connection with these realignments, the sales and operating income (loss) of each segment in the fiscal year ended March 31, 2014 have been reclassified to conform to the presentation of the fiscal year ended March 31, 2015.

The descriptions of sales on a constant currency basis reflect sales obtained by applying the yen's monthly average exchange rates from the same quarter of the previous fiscal year to local currency-denominated monthly sales in the current quarter. In certain cases, most significantly in the Pictures segment and SME and Sony/ATV in the Music segment, the constant currency amounts are after aggregation on a U.S. dollar basis. Sales on a constant currency basis are not reflected in Sony's consolidated financial statements and are not measures in accordance with U.S. GAAP. Sony does not believe that these measures are a substitute for U.S. GAAP measures. However, Sony believes that disclosing sales information on a constant currency basis provides additional useful analytical information to investors regarding the operating performance of Sony.

\* \* \* \* \*

# Outlook for the Fiscal Year Ending March 31, 2016

The forecast for consolidated results for the fiscal year ending March 31, 2016 is as follows:

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	March 31, 2015	March 31, 2016	Change from
	Results	<b>Forecast</b>	March 31, 2015 Results
Sales and operating revenue	¥8,215.9	¥7,900	-3.8%
Operating income	68.5	320	+ ¥251.5 bil
Income before income taxes	39.7	345	+ ¥305.3 bil
Net income (loss) attributable to Sony Corporation's stockholders	(126.0)	140	+¥266.0 bil

Assumed foreign currency exchange rates for the fiscal year ending March 31, 2016: approximately 120 yen to the U.S. dollar and approximately 125 yen to the euro. (However, the forecasts for the segments below have been calculated using the assumed foreign currency rates of approximately 118 yen to the U.S. dollar and approximately 136 yen to the euro. Due to the recent volatility in foreign exchange rates, the assumed foreign currency exchange rates were revised after the individual segments had already completed their forecasts. Accordingly, the impact of the difference between the currently assumed rates and the rates used when the individual segments completed their forecasts has been included in the forecast for All Other.)

Sony realigned its business segments from the first quarter of the fiscal year ending March 31, 2016 to reflect modifications to its organizational structure as of April 1, 2015, primarily repositioning certain operations in All Other and the Devices segment. In connection with this realignment, the operations of Sony's disc manufacturing business in Japan, which were included in All Other, will be included in the Music segment and the operations of So-net Corporation and its subsidiaries, which were included in All Other, will be included in the MC segment. Certain operations regarding pre-installed automotive audio products which were included in the Devices segment will be included in the HE&S segment.

In connection with this realignment, the sales and operating revenue and operating income (loss) of each segment in the fiscal year ended March 31, 2015 have been reclassified in the chart below to conform to the presentation of the fiscal year ending March 31, 2016.

Consolidated sales for the fiscal year ending March 31, 2016 are expected to decrease due to a decrease in the MC, G&NS, IP&S, HE&S, Music, and Financial Services segments and All Other partially offset by an increase in sales in the Devices and Pictures segments.

Consolidated operating income is expected to increase significantly primarily due to the impairment of goodwill in the MC segment recorded in the fiscal year ended March 31, 2015, a decrease in costs related to the exit from the PC business and restructuring charges as well as an increase in operating income in the Devices segment.

Restructuring charges are expected to be approximately 35 billion yen for the Sony Group in the fiscal year ending March 31, 2016, compared to 98.0 billion yen recorded in the fiscal year ended March 31, 2015. This amount will be recorded as an operating expense included in the above-mentioned forecast for operating income.

The forecast for each business segment is as follows:

	(Billions	s of yen)	
	March 31, 2015	March 31, 2016	Change from
	Results	Forecast	March 31, 2015 Results
Mobile Communications			
Sales and operating revenue	¥1,410.2	¥1,310	-7.1%
Operating loss	(217.6)	(39)	+ ¥178.6 bil
Game & Network Services			
Sales and operating revenue	1,388.0	1,370	-1.3%
Operating income	48.1	40	-¥8.1 bil
Imaging Products & Solutions			
Sales and operating revenue	720.0	690	-4.2%
Operating income	54.7	50	- ¥4.7 bil
Home Entertainment & Sound			
Sales and operating revenue	1,238.1	1,160	-6.3%
Operating income	24.1	22	- ¥2.1 bil
Devices			
Sales and operating revenue	927.1	1,080	+16.5%
Operating income	89.0	121	+ ¥32.0 bil
Pictures			
Sales and operating revenue	878.7	1,020	+16.1%
Operating income	58.5	64	+ ¥5.5 bil
Music			
Sales and operating revenue	559.2	550	-1.7%
Operating income	60.6	<b>74</b>	+ ¥13.4 bil
Financial Services			
Financial services revenue	1,083.6	1,060	-2.2%
Operating income	193.3	175	- ¥18.3 bil
All Other, Corporate and Elimination			
Operating loss	(242.2)	(187)	+ ¥55.2 bil
Consolidated	(/	( - /	
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#### Mobile Communications

Operating income

Sales and operating revenue

Sales are expected to decrease year-on-year due to a reduction in mid-range smartphone unit sales in an effort to improve the profit structure of the segment. Operating loss is expected to decrease year-on-year primarily due to the absence of the 176.0 billion yen impairment of goodwill recorded in the fiscal year ended March 31, 2015, an improvement in product mix, and a decrease in costs due to the benefit of restructuring. This improvement is expected to be partially offset by the unfavorable impact of the appreciation of the U.S. dollar, reflecting the high ratio of U.S. dollar-denominated costs in the segment, the impact of the above-mentioned decrease in sales as well as an increase in restructuring charges.

8,215.9

68.5

7,900

320

-3.8%

+ ¥251.5 bil

#### Game & Network Services

Sales are expected to remain essentially flat year-on-year. Operating income is expected to decrease year-on-year primarily due to the impact of a decrease in PS3 platform sales and the negative impact of foreign exchange rates, partially offset by the impact of an increase in PS4 platform sales.

#### **Imaging Products & Solutions**

Overall segment sales are expected to decrease mainly due to a significant decrease in sales of digital cameras and video cameras. Operating income is expected to decrease primarily due to the decrease in video camera sales, partially offset by cost reductions.

#### Home Entertainment & Sound

Sales are expected to decrease mainly due to a decrease in unit sales of LCD televisions due to pursuing a strategy of not chasing scale in an effort to improve the profit structure of the segment. Operating income is expected to decrease primarily due to the negative impact of a decrease in sales and the unfavorable impact of the appreciation of the U.S. dollar, reflecting the high ratio of U.S. dollar-denominated costs in the segment.

#### Devices

Overall segment sales are expected to increase primarily due to a significant increase in sales of image sensors. Operating income is expected to increase primarily due to the above-mentioned increase in sales, and the favorable impact of foreign exchange rates.

#### **Pictures**

Sales are expected to increase year-on-year primarily due to the impact of the depreciation of the year against the U.S. dollar and an increase in Media Networks sales. Operating income is expected to increase year-on-year primarily due to the impact of the increase in Media Networks sales.

#### Music

Sales are expected to remain essentially flat year-on-year. Operating income is expected to increase year-on-year primarily due to the recording of an approximately 150 million U.S. dollar (approximately 18 billion yen) remeasurement gain associated with acquiring the remaining shares of Orchard Media, Inc. which was previously accounted for as an equity method investment.

#### Financial Services

Financial services revenue is expected to remain essentially flat year-on-year, and operating income is expected to decrease year-on-year. This decrease in operating income is due to the impact of market fluctuations, such as the improvement in investment performance and the decrease in the provision of policy reserves pertaining to minimum guarantees for variable insurance at Sony Life which were realized in the fiscal year ended March 31, 2015, not being incorporated into the forecast. If the favorable impact of market performance on the operating results for the fiscal year ended March 31, 2015 is excluded, financial services revenue and operating income are expected to increase due to the continued steady expansion of the financial services business.

The effects of future gains and losses on investments held by the Financial Services segment due to market fluctuations have not been incorporated within the above forecast as it is difficult for Sony to predict market trends in the future. Accordingly, future market fluctuations could further impact the current forecast.

Sony's forecast for capital expenditures, depreciation and amortization, as well as research and development expenses for the fiscal year ending March 31, 2016 is as per the tables below.

#### Consolidated

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	March 31, 2015 Results	March 31, 2016 Forecast	Change from March 31, 2015 Results
Capital expenditures*	¥251.0	¥510	+103.1 %
[additions to property, plant and equipment (included above)	164.8	430	+160.9]
[additions to intangible assets (included above) *	86.2	80	-7.2]
Depreciation and amortization**	354.6	365	+2.9
[for property, plant and equipment (included above)	165.9	175	+5.5]
[for intangible assets (included above)	188.8	190	+0.7]
Research and development expenses	464.3	490	+5.5

<sup>\*</sup> Does not include the increase in intangible assets resulting from business acquisitions.

#### **Sony without Financial Services**

(Billions of yen)

	(	))	
	March 31, 2015	March 31, 2016	Change from
	Results	Forecast	March 31, 2015 Results
Capital expenditures*	¥243.9	¥501	+105.4 %
[additions to property, plant and equipment (included above)	163.4	428	+161.9]
[additions to intangible assets (included above) *	80.5	73	-9.3]
Depreciation and amortization**	288.4	294	+1.9
[for property, plant and equipment (included above)	164.7	174	+5.7]
[for intangible assets (included above)	123.7	120	-3.0]

<sup>\*</sup> Does not include the increase in intangible assets resulting from business acquisitions.

Capital expenditures are expected to increase significantly mainly due to capital expenditures in Semiconductors which are expected to be 290 billion yen (capital expenditures in Semiconductors in the fiscal year ended March 31, 2015 were approximately 70 billion yen), of which 210 billion yen will be used for image sensors (capital expenditures for image sensors in the fiscal year ended March 31, 2015 were approximately 44 billion yen) and camera modules.

This forecast is based on management's current expectations and is subject to uncertainties and changes in circumstances. Actual results may differ materially from those included in this forecast due to a variety of factors. See "Cautionary Statement" below.

\* \* \* \* \*

# Dividend for Fiscal Year ending March 31, 2016

Sony eliminated its fiscal year-end dividend for the fiscal year ended March 31, 2015, but it plans to pay 10 yen per share as an interim dividend during the fiscal year ending March 31, 2016. At this point in time, the amount of the year-end dividend for the fiscal year ending March 31, 2016 is undetermined.

\* \* \* \* \*

st pprox The forecast for depreciation and amortization includes amortization expenses for deferred insurance acquisition costs.

## **Management Policy**

On February 18, 2015 Sony unveiled its mid-term corporate strategy. Sony will position Return on Equity (ROE) as its primary key performance indicator and has set a target for consolidated ROE of more than 10% and a target for consolidated operating profit of more than 500 billion yen for the Sony Group in the fiscal year ending March 31, 2018, the final year of its mid-range corporate plan. The Company aims to achieve these goals and realize its transformation into a highly profitable enterprise by implementing the following key strategies:

#### **Key strategies for business operations**

- Business management that emphasizes profitability, without necessarily pursuing volume
- Business management that grants each business unit greater autonomy and mandates a focus on shareholder value
- Clearly defined positioning of each business within a broader business portfolio perspective

Based on its specific characteristics and the competitive landscape, each of the Sony Group's businesses has been classified as a "growth driver," "stable profit generator," or "area focusing on volatility management" in terms of its position within the Company's overall business portfolio. Each business has been assigned a target figure for Return on Invested Capital (ROIC) linked with the ROE target for Sony Group as a whole, and will be managed with a clear emphasis on profitability.

For additional details about the mid-term strategy announced on February 18, 2015, please refer to Sony's Corporate Strategy Meeting webpage at (<a href="http://www.sony.net/SonyInfo/IR/info/strategy/index.html">http://www.sony.net/SonyInfo/IR/info/strategy/index.html</a>).

\* \* \* \* \*

# **Basic Views on Selection of Accounting Standards**

Sony's consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"). Sony's business is globally diversified and Sony believes that financial statements based on U.S. GAAP contribute to smooth communication with shareholders, investors, and other stakeholders inside and outside of Japan. Sony is considering whether to adopt International Financial Reporting Standards ("IFRS") while closely monitoring the development of new accounting standards and the stance of regulatory bodies at home and abroad.

#### **Cautionary Statement**

Statements made in this release with respect to Sony's current plans, estimates, strategies and beliefs and other statements that are not historical facts are forward-looking statements about the future performance of Sony. Forward-looking statements include, but are not limited to, those statements using words such as "believe," "expect," "plans," "strategy," "prospects," "forecast," "estimate," "project," "anticipate," "aim," "intend," "seek," "may," "might," "could" or "should," and words of similar meaning in connection with a discussion of future operations, financial performance, events or conditions. From time to time, oral or written forward-looking statements may also be included in other materials released to the public. These statements are based on management's assumptions, judgments and beliefs in light of the information currently available to it. Sony cautions investors that a number of important risks and uncertainties could cause actual results to differ materially from those discussed in the forward-looking statements, and therefore investors should not place undue reliance on them. Investors also should not rely on any obligation of Sony to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. Sony disclaims any such obligation. Risks and uncertainties that might affect Sony include, but are not limited to:

- the global economic environment in which Sony operates and the economic conditions in Sony's markets, particularly levels of consumer spending;
- (ii) foreign exchange rates, particularly between the yen and the U.S. dollar, the euro and other currencies in which Sony makes significant sales and incurs production costs, or in which Sony's assets and liabilities are denominated;
- (iii) Sony's ability to continue to design and develop and win acceptance of, as well as achieve sufficient cost reductions for, its products and services, including televisions, game platforms and smartphones, which are offered in highly competitive markets characterized by severe price competition and continual new product and service introductions, rapid development in technology and subjective and changing consumer preferences;
- (iv) Sony's ability and timing to recoup large-scale investments required for technology development and production capacity;
- (v) Sony's ability to implement successful business restructuring and transformation efforts under changing market conditions;
- (vi) Sony's ability to implement successful hardware, software, and content integration strategies for all segments excluding the Financial Services segment, and to develop and implement successful sales and distribution strategies in light of the Internet and other technological developments;
- (vii) Sony's continued ability to devote sufficient resources to research and development and, with respect to capital expenditures, to prioritize investments correctly (particularly in the electronics businesses);
- (viii) Sony's ability to maintain product quality;
- (ix) the effectiveness of Sony's strategies and their execution, including but not limited to the success of Sony's acquisitions, joint ventures and other strategic investments;
- (x) significant volatility and disruption in the global financial markets or a ratings downgrade;
- (xi) Sony's ability to forecast demands, manage timely procurement and control inventories;
- (xii) the outcome of pending and/or future legal and/or regulatory proceedings;
- (xiii) shifts in customer demand for financial services such as life insurance and Sony's ability to conduct successful asset liability management in the Financial Services segment;
- (xiv) the impact of unfavorable conditions or developments (including market fluctuations or volatility) in the Japanese equity markets on the revenue and operating income of the Financial Services segment;
- (xv) Sony's effort to anticipate and manage cybersecurity risk, including the risk of potential business disruptions or financial losses; and (xvi) risks related to catastrophic disasters or similar events.

Risks and uncertainties also include the impact of any future events with material adverse impact.

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IR home page: http://www.sony.net/IR/

Presentation slides: <a href="http://www.sony.net/SonyInfo/IR/financial/fr/14q4">http://www.sony.net/SonyInfo/IR/financial/fr/14q4</a> sonypre.pdf

# Consolidated Financial Statements Consolidated Balance Sheets

Consolidated Balance Sheets								
ASSETS		March 31 2014	(M	fillions of yen, m March 31 2015	(	s of U.S. dollars) Change from arch 31, 2014		March 31 2015
Current assets:								
Cash and cash equivalents	¥	1,046,466	¥	949,413	¥	-97,053	\$	7,912
Marketable securities		832,566		936,731		+104,165		7,806
Notes and accounts receivable, trade		946,553		986,500		+39,947		8,221
Allowance for doubtful accounts and sales returns		(75,513)		(86,598)		-11,085		(722)
Inventories		733,943		665,432		-68,511		5,545
Other receivables		224,630		231,947		+7,317		1,933
Deferred income taxes		53,068		47,788		-5,280		398
Prepaid expenses and other current assets		443,173		466,688		+23,515		3,890
Total current assets	_	4,204,886		4,197,901		-6,985	_	34,983
Film costs		275,799		305,232		+29,433		2,544
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Investments and advances:		101.062		454.072		10.200		1.104
Affiliated companies		181,263		171,063		-10,200		1,426
Securities investments and other		7,737,748		8,360,290		+622,542		69,669
		7,919,011		8,531,353		+612,342		71,095
Property, plant and equipment:								
Land		125,890		123,629		-2,261		1,030
Buildings		674,841		679,125		+4,284		5,659
Machinery and equipment		1,705,774		1,764,241		+58,467		14,703
Construction in progress		39,771				-3,985		
Construction in progress		2,546,276		35,786			_	298
I Al-t-d di-ti				2,602,781		+56,505		21,690
Less-Accumulated depreciation		1,796,266	-	1,863,496		+67,230	_	15,529
		750,010		739,285		-10,725		6,161
Other assets:								
Intangibles, net		675,663		642,361		-33,302		5,353
Goodwill		691,803		561,255		-130,548		4,677
Deferred insurance acquisition costs		497,772		520,571		+22,799		4,338
Deferred income taxes		105,442		89,637		-15,805		747
Other		213,334		246,736		+33,402		2,056
Other		2,184,014		2,060,560		-123,454	_	17,171
Total assets	¥	15,333,720	¥	15,834,331	¥	+500,611	\$	131,954
		, i		, ,		,		,
LIABILITIES AND EQUITY								
Current liabilities:								
Short-term borrowings	¥	111,836	¥	62,008	¥	-49,828	\$	517
Current portion of long-term debt		265,918		159,517		-106,401		1,329
Notes and accounts payable, trade		712,829		622,215		-90,614		5,185
Accounts payable, other and accrued expenses		1,175,413		1,374,099		+198,686		11,451
Accrued income and other taxes		81,842		98,414		+16,572		820
Deposits from customers in the banking business		1,890,023		1,872,965		-17,058		15,608
Other		545,753		556,372		+10,619		4,637
Total current liabilities		4,783,614		4,745,590		-38,024	_	39,547
Long-term debt		916,648		712,087		-204,561		5,934
<del>-</del>		284,963						
Accrued pension and severance costs		· · · · · · · · · · · · · · · · · · ·		298,753		+13,790		2,490
Deferred income taxes		410,896		445,876		+34,980		3,716
Future insurance policy benefits and other		3,824,572		4,122,372		+297,800		34,353
Policyholders' account in the life insurance business		2,023,472		2,259,514		+236,042		18,829
Other		302,299		316,422		+14,123	_	2,636
Total liabilities		12,546,464		12,900,614		+354,150		107,505
Redeemable noncontrolling interest		4,115		5,248		+1,133		44
Equity:								
Sony Corporation's stockholders' equity:								
Common stock		646,654		707,038		+60,384		5,892
Additional paid-in capital		1,127,090		1,185,777		+58,687		9,881
Retained earnings		940,262		813,765		-126,497		6,781
		,						
Accumulated other comprehensive income		(451,585)		(385,283)		+66,302		(3,210)
Treasury stock, at cost		(4,284)		(4,220)		+64		(35)
		2,258,137		2,317,077		+58,940		19,309
Noncontrolling interests		525,004		611,392		+86,388		5,096
Total equity		2,783,141		2,928,469		+145,328		24,405
Total liabilities and equity	¥	15,333,720	¥	15,834,331	¥	+500,611	\$	131,954
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(Millions of yen, millions of U.S. dollars, except per share amounts)

		(Millions of	f yen,		.S. dollars, except per sha	ire ai	nounts)
	_	2014		2015	ended March 31 Change from 2014		2015
Sales and operating revenue:		2014		2013	Change from 2014		2013
Net sales	¥	6,682,274	¥	7,035,537		\$	58,629
Financial services revenue	т	988,944	т.	1,077,604		φ	8,980
Other operating revenue		96,048		102,739			857
other operating revenue		7,767,266		8,215,880	+5.8 %		68,466
		.,,		-, -,			,
Costs and expenses: Cost of sales		5 140 052		E 07E 144			42.060
		5,140,053		5,275,144			43,960
Selling, general and administrative		1,728,520		1,811,461			15,096
Financial services expenses Other operating expense, net		816,158		882,990			7,358
Other operating expense, net		48,666 7,733,397		181,658 8,151,253	+5.4		1,514 67,928
					13.4		
Equity in net income (loss) of affiliated companies		(7,374)		3,921	_		33
Operating income		26,495		68,548	+158.7		571
Other income:							
Interest and dividends		16,652		12,887			107
Gain on sale of securities investments, net		12,049		8,714			73
Other		13,752		3,475			29
		42,453		25,076	-40.9		209
Other expenses:							
Interest		23,460		23,600			197
Foreign exchange loss, net		9,224		20,533			171
Other		10,523		9,762			81
		43,207		53,895	+24.7		449
Income before income taxes		25,741		39,729	+54.3		331
Income taxes		94,582		88,733			739
Net loss		(68,841)		(49,004)			(408)
Less - Net income attributable to noncontrolling interests		59,528		76,976			642
_	_						
Net loss attributable to Sony Corporation's stockholders	¥	(128,369)	¥	(125,980)	— %	\$	(1,050)
Per share data:							
Net loss attributable to Sony Corporation's							
stockholders							
— Basic	¥	(124.99)	¥	(113.04)	- %	\$	(0.94)
— Diluted		(124.99)		(113.04)	_		(0.94)
Canadidated Statements of Community Income							
Consolidated Statements of Comprehensive Income			(M	illions of ven.	millions of U.S. dollars)		
			`	•	ended March 31		
		2014		2015	Change from 2014		2015
Net loss	¥	(68,841)	¥	(49,004)	- %	\$	(408)
Other comprehensive income, net of tax –							
Unrealized gains on securities		19,310		38,718			323
Unrealized gains on derivative instruments		742		50,710			<i>323</i>
Pension liability adjustment		11,883		(21,187)			(177)
Foreign currency translation adjustments		158,884		65,790			549
Total comprehensive income		121,978		34,317	-71.9		287
Less - Comprehensive income attributable							
to noncontrolling interests		62,437		93,995			784
Comprehensive income (loss) attributable					-		
to Sony Corporation's stockholders	¥	59,541	¥	(59,678)	_ % _	\$	(497)

(Millions of yen, millions of U.S. dollars, except per share amounts)

Three months ended March 31

	Three months ended March 31											
		2014		2015	Change from 2014		2015					
Sales and operating revenue:												
Net sales	¥	1,633,368	¥	1,650,087		\$	13,751					
Financial services revenue Other operating revenue		215,446 22,109		260,451 27,174			2,170 227					
Other operating revenue	_	1,870,923		1,937,712	+3.6 %	_	16,148					
Costs and armonass		,,-		, - ,			-,					
Costs and expenses: Cost of sales		1,300,131		1,296,161			10,801					
Selling, general and administrative		472,335		508,529			4,238					
Financial services expenses		174,474		209,106			1,743					
Other operating expense, net		29,191		21,908	<u>-</u>		183					
		1,976,131		2,035,704	+3.0		16,965					
Equity in net income (loss) of affiliated companies		(6,593)		219	_		2					
Operating loss		(111,801)		(97,773)	_		(815)					
Other income:												
Interest and dividends		5,571		3,727			31					
Gain on sale of securities investments, net		4,005		86			1					
Other		2,523 12,099		1,383 5,196	-57.1		11 43					
		12,099		3,170	-57.1		43					
Other expenses:		5 100		<b>5</b> 100			42					
Interest		5,180 4,924		5,199 5,358			43 45					
Foreign exchange loss, net Other		3,282		3,387			28					
oulei		13,386		13,944	+4.2		116					
Loss before income taxes		(113,088)		(106,521)	_		(888)					
Income taxes		11,191		(23,553)			(197)					
Net loss		(124,279)		(82,968)	_		(691)					
Less - Net income attributable to noncontrolling interests		13,968		23,822			199					
Net loss attributable to Sony Corporation's stockholders	¥	(138,247)	¥	(106,790)	- %	\$	(890)					
Per share data:  Net loss attributable to Sony Corporation's stockholders  — Basic  — Diluted	¥	(132.97) (132.97)	¥	(91.39) (91.39)	— % —	\$	(0.76) (0.76)					
Consolidated Statements of Comprehensive Income			(M		nillions of U.S. dollars) s ended March 31							
	_	2014		2015	Change from 2014		2015					
Net loss	¥	(124,279)	¥	(82,968)	- %	\$	(691)					
Other comprehensive income, net of tax – Unrealized gains (losses) on securities Unrealized gains on derivative instruments		6,639 348		(10,672)			(89)					
Pension liability adjustment Foreign currency translation adjustments		18,594 (36,209)		(21,185) (39,978)			(177) (333)					
Total comprehensive loss		(134,907)		(154,803)	<u> </u>		(1,290)					
Less - Comprehensive income attributable to noncontrolling interests		17,275		21,859			182					
Comprehensive loss attributable		17,273		21,039	-		102					
to Sony Corporation's stockholders	¥	(152,182)	¥	(176,662)	- %	\$	(1,472)					

#### Consolidated Statements of Changes in Stockholders' Equity

	Con	nmon stock		Additional		Retained earnings		other nprehensive income	Tre	easury stock,		Sony forporation's tockholders'	No	oncontrolling interests		Total equity
Balance at March 31, 2013 Exercise of stock acquisition rights Conversion of zero coupon convertible bonds Stock based compensation	¥	630,923 121 15,610	¥	1,110,531 121 15,610 906	¥	1,094,775	¥	(639,495)	¥	(4,472)	¥	2,192,262 242 31,220 906	¥	479,742	¥	2,672,004 242 31,220 906
Comprehensive income: Net income (loss) Other comprehensive income, net of tax						(128,369)						(128,369)		59,528		(68,841)
Unrealized gains on securities Unrealized gains on derivative instruments Pension liability adjustment Foreign currency translation adjustments Total comprehensive income								18,430 742 11,777 156,961				18,430 742 11,777 156,961 59,541		106 1,923 62,437		19,310 742 11,883 158,884 121,978
Stock issue costs, net of tax Dividends declared Purchase of treasury stock Reissuance of treasury stock Transactions with noncontrolling interests				(140)		(127) (26,017)				(76) 264		(127) (26,017) (76) 124		(15,430)		(127) (41,447) (76) 124
shareholders and other Balance at March 31, 2014	¥	646,654	¥	62 1,127,090	¥	940,262	¥	(451,585)	¥	(4,284)	¥	62 2,258,137	¥	(1,745)	¥	(1,683)
Balance at March 31, 2014 Exercise of stock acquisition rights Conversion of zero coupon convertible bonds Stock based compensation	¥	646,654 994 59,390	¥	1,127,090 994 59,390 873	¥	940,262	¥	(451,585)	¥	(4,284)	¥	2,258,137 1,988 118,780 873	¥	525,004	¥	2,783,141 1,988 118,780 873
Comprehensive income: Net income (loss) Other comprehensive income, net of tax Unrealized gains on securities Pension liability adjustment Foreign currency translation adjustments Total comprehensive income (loss)						(125,980)		26,644 (21,092) 60,750				(125,980) 26,644 (21,092) 60,750 (59,678)		76,976 12,074 (95) 5,040 93,995	_	(49,004) 38,718 (21,187) 65,790 34,317
Stock issue costs, net of tax Dividends declared Purchase of treasury stock Reissuance of treasury stock Transactions with noncontrolling interests				(99)		(517)				(101) 165		(517) — (101) 66		(14,108)		(517) (14,108) (101) 66
shareholders and other Balance at March 31, 2015	¥	707,038	¥	(2,471) 1,185,777	¥	813,765	¥	(385,283)	¥	(4,220)	¥	(2,471) 2,317,077	¥	6,501 611,392	¥	4,030 2,928,469

			A	dditional	Retained	ccumulated other mprehensive	Tre	asury stock,		Sony Corporation's tockholders'	(Millio	ns of U	J.S. dollars)
	Cor	nmon stock	paid	l-in capital	earnings	income		at cost		equity	interests	Tot	tal equity
Balance at March 31, 2014  Exercise of stock acquisition rights  Conversion of zero coupon convertible bonds  Stock based compensation	\$	5,389 8 495	\$	9,392 8 495 8	\$ 7,836	\$ (3,763)	\$	(35)	\$	18,819 16 990 8	\$ 4,375	\$	23,194 16 990 8
Comprehensive income: Net income (loss) Other comprehensive income, net of tax Unrealized gains on securities Pension liability adjustment Foreign currency translation adjustments Total comprehensive income (loss)					(1,050)	222 (176) 507				(1,050)  222 (176) 507 (497)	642 101 (1) 42 784		(408) 323 (177) 549 287
Stock issue costs, net of tax Dividends declared Purchase of treasury stock Reissuance of treasury stock Transactions with noncontrolling interests				(1)	(5) —			(1) 1		(5) — (1) 0	(118)		(5) (118) (1) 0
shareholders and other				(21)		 			_	(21)	55		34
Balance at March 31, 2015	\$	5,892	\$	9,881	\$ 6,781	\$ (3,210)	\$	(35)	\$	19,309	\$ 5,096	\$	24,405

			•	millions of U.S.		ars)
			l year	ended March	31	2017
		2014		2015		2015
Cash flows from operating activities:	V	(40.044)	v	(40.004)		(400)
Net loss	¥	(68,841)	¥	(49,004)	\$	(408)
Adjustments to reconcile net loss to net cash						
provided by operating activities:						
Depreciation and amortization, including amortization of deferred						
insurance acquisition costs		376,695		354,624		2,955
Amortization of film costs		285,673		272,941		2,275
Accrual for pension and severance costs, less payments		(38,131)		9,638		80
Other operating expense, net		48,666		181,658		1,514
Gain on sale or devaluation of securities investments, net		(10,401)		(7,916)		(66)
Gain on revaluation of marketable securities held in the financial						
services business for trading purposes, net		(58,608)		(100,729)		(839)
Gain on revaluation or impairment of securities investments held						
in the financial services business, net		(3,688)		(1,397)		(12)
Deferred income taxes		(6,661)		7,982		67
Equity in net loss of affiliated companies, net of dividends		10,022		2,269		19
Changes in assets and liabilities:		ĺ		,		
(Increase) decrease in notes and accounts receivable, trade		(29,027)		33,843		282
Decrease in inventories		20,248		113,485		946
Increase in film costs		(266,870)		(252,403)		(2,103)
Increase (decrease) in notes and accounts payable, trade		103,379		(118,577)		(988)
Decrease in accrued income and other taxes		(3,110)		(11,033)		(92)
Increase in future insurance policy benefits and other		391,541		460,336		3,836
Increase in deferred insurance acquisition costs		(77,656)		(79,861)		(666)
Increase in marketable securities held in the financial services		(77,030)		(79,001)		(000)
		(33,803)		(51 565)		(430)
business for trading purposes (Increase) decrease in other current assets				(51,565)		(430)
		(48,115)		16,276		136
Increase in other current liabilities		58,656		86,718		723
Other		14,147		(112,645)		(941)
Net cash provided by operating activities		664,116		754,640		6,288
Cash flows from investing activities:						
Cash flows from investing activities:		(202 457)		(215.016)		(1.700)
Payments for purchases of fixed assets Proceeds from sales of fixed assets		(283,457)		(215,916)		(1,799)
		99,694		36,777		306
Payments for investments and advances by financial services business		(1,032,594)		(960,045)		(8,000)
Payments for investments and advances		(1.4.000)		(20.020)		(4.68)
(other than financial services business)		(14,892)		(20,029)		(167)
Proceeds from sales or return of investments and collections of advances						
by financial services business		426,621		482,537		4,021
Proceeds from sales or return of investments and collections of advances						
(other than financial services business)		75,417		49,479		412
Other		18,709		(12,439)		(103)
Net cash used in investing activities		(710,502)		(639,636)		(5,330)
Cash flows from financing activities:						
Proceeds from issuance of long-term debt		178,935		18,507		154
Payments of long-term debt		(164,540)		(258,102)		(2,151)
Increase (decrease) in short-term borrowings, net		25,183		(51,013)		(425)
Increase in deposits from customers in the financial services business, net		238,828		57,464		479
Dividends paid		(25,643)		(13,160)		(110)
Other		(44,886)		(16,891)		(140)
Net cash provided by (used in) financing activities		207,877		(263,195)		(2,193)
Effect of exchange rate changes on cash and cash equivalents		58,614		51,138		426
Net in annual (decrease) in each and as 1 1 1 1		220 105		(05.053)		(000)
Net increase (decrease) in cash and cash equivalents		220,105		(97,053)		(809)
						U 771
Cash and cash equivalents at beginning of the fiscal year		826,361		1,046,466		8,721

(Millions of yen, millions of U.S. dollars)

Fiscal year anded March 31

		Fiscal year ended March 31										
ales and operating revenue		2014		2015	Change		2015					
Mobile Communications												
Customers	¥	1,191,787	¥	1,323,205	+11.0 %	\$	11,027					
Intersegment		22	_	75			_					
Total		1,191,809		1,323,280	+11.0		11,027					
Game & Network Services												
Customers		946,479		1,292,146	+36.5		10,768					
Intersegment		97,379		95,883			799					
Total		1,043,858		1,388,029	+33.0		11,567					
Imaging Products & Solutions												
Customers		737,474		716,258	-2.9		5,969					
Intersegment		3,729		3,712			31					
Total	-	741,203		719,970	-2.9		6,000					
Home Entertainment & Sound												
Customers		1,166,007		1,204,922	+3.3		10,041					
Intersegment		2,572		2,371			20					
Total	_ '	1,168,579		1,207,293	+3.3		10,061					
Devices												
Customers		583,089		756,724	+29.8		6,306					
Intersegment		189,890		201,120			1,676					
Total		772,979		957,844	+23.9		7,982					
Pictures												
Customers		828,668		876,314	+5.7		7,303					
Intersegment		916		2,367			19					
Total	-	829,584		878,681	+5.9		7,322					
Music												
Customers		492,058		533,986	+8.5		4,450					
Intersegment		11,230		10,625			88					
Total	-	503,288		544,611	+8.2		4,538					
Financial Services												
Customers		988,944		1,077,604	+9.0		8,980					
Intersegment		4,902		6,025			50					
Total	-	993,846		1,083,629	+9.0		9,030					
All Other												
Customers		780,749		395,066	-49.4		3,292					
Intersegment		77,295		96,043			801					
Total	· •	858,044		491,109	-42.8		4,093					
Corporate and elimination		(335,924)		(378,566)	_		(3,154)					
Consolidated total	¥	7,767,266	¥	8,215,880	+5.8 %	\$	68,466					

 $Game\ \&\ Network\ Services\ ("G\&NS")\ intersegment\ amounts\ primarily\ consist\ of\ transactions\ with\ All\ Other.$ 

Devices intersegment amounts primarily consist of transactions with the Mobile Communications ("MC") segment, the G&NS segment and the Imaging Products & Solutions ("IP&S") segment.

All Other intersegment amounts primarily consist of transactions with the Pictures segment, the Music segment and the G&NS segment. Corporate and elimination includes certain brand and patent royalty income.

(Millions of yen, millions of U.S. dollars)

		Fiscal year ended March 31											
Operating income (loss)		2014		2015	Change		2015						
Mobile Communications	¥	12,601	¥	(220,436)	- %	\$	(1,837)						
Game & Network Services		(18,845)		48,104	_		401						
Imaging Products & Solutions		26,327		54,684	+107.7		456						
Home Entertainment & Sound		(25,499)		20,054	_		167						
Devices		(12,420)		93,079	_		776						
Pictures		51,619		58,527	+13.4		488						
Music		50,208		58,959	+17.4		491						
Financial Services		170,292		193,307	+13.5		1,611						
All Other		(136,053)		(103,364)	_		(862)						
Total		118,230		202,914	+71.6		1,691						
Corporate and elimination		(91,735)		(134,366)	_		(1,120)						
Consolidated total	¥	26,495	¥	68,548	+158.7 %	\$	571						

The 2014 segment disclosure above has been reclassified to reflect the change in the business segment classification discussed in Note 5. Operating income (loss) is sales and operating revenue less costs and expenses, and includes equity in net income (loss) of affiliated companies. Corporate and elimination includes headquarters restructuring costs, restructuring costs related to the reduction in scale of sales companies following the decision to exit from the PC business, and certain other corporate expenses, including the amortization of certain intellectual property assets such as the cross-licensing of intangible assets acquired from Ericsson at the time of the Sony Mobile Communications acquisition, which are not allocated to segments.

Within the Home Entertainment & Sound ("HE&S") segment, the operating income (loss) of Televisions, which primarily consists of LCD televisions, for the fiscal years ended March 31, 2014 and 2015 was (25,705) million yen and 8,286 million yen, respectively. The operating income (loss) of Televisions excludes restructuring charges which are included in the overall segment results and are not allocated to product categories.

		Three months ended March 31									
ales and operating revenue		2014		2015	Change		2015				
Mobile Communications											
Customers	¥	268,517	¥	271,600	+1.1 %	\$	2,263				
Intersegment		, —		18			´ —				
Total	· · · · · · · · · · · · · · · · · · ·	268,517		271,618	+1.2		2,263				
Game & Network Services											
Customers		269,269		275,782	+2.4		2,298				
Intersegment		19,111		13,701			114				
Total		288,380		289,483	+0.4		2,412				
Imaging Products & Solutions											
Customers		185,829		174,541	-6.1		1,455				
Intersegment		917		1,178			9				
Total		186,746		175,719	-5.9		1,464				
Home Entertainment & Sound											
Customers		224,769		225,566	+0.4		1,880				
Intersegment		826		319			2				
Total		225,595		225,885	+0.1		1,882				
Devices											
Customers		135,261		199,147	+47.2		1,660				
Intersegment		34,796		34,013			283				
Total		170,057		233,160	+37.1		1,943				
Pictures											
Customers		268,696		293,271	+9.1		2,444				
Intersegment		411		1,877			16				
Total		269,107		295,148	+9.7		2,460				
Music											
Customers		128,251		145,082	+13.1		1,209				
Intersegment		3,442	_	2,304			19				
Total		131,693		147,386	+11.9		1,228				
Financial Services											
Customers		215,446		260,451	+20.9		2,170				
Intersegment		1,231	_	1,709			15				
Total		216,677		262,160	+21.0		2,185				
All Other											
Customers		164,013		86,452	-47.3		720				
Intersegment		16,906		22,929			192				
Total		180,919		109,381	-39.5		912				
Corporate and elimination		(66,768)		(72,228)	_		(601)				
Consolidated total	¥	1,870,923	¥	1,937,712	+3.6 %	\$	16,148				

The G&NS intersegment amounts primarily consist of transactions with All Other.

Devices intersegment amounts primarily consist of transactions with the MC segment, the G&NS segment and the IP&S segment.

All Other intersegment amounts primarily consist of transactions with the Pictures segment, the Music segment and the G&NS segment.

Corporate and elimination includes certain brand and patent royalty income.

(Millions of yen, millions of U.S. dollars)

		Three months ended March 31										
Operating income (loss)		2014		2015	Change		2015					
Mobile Communications	¥	(15,098)	¥	(54,951)	- %	\$	(458)					
Game & Network Services		(10,705)		(5,613)	_		(47)					
Imaging Products & Solutions		7,467		(5,809)	_		(48)					
Home Entertainment & Sound		(23,180)		(20,859)	_		(174)					
Devices		(11,629)		(3,567)	_		(30)					
Pictures		41,375		45,518	+10.0		379					
Music		8,024		10,347	+29.0		86					
Financial Services		40,442		50,999	+26.1		425					
All Other		(101,841)		(52,490)	_		(437)					
Total		(65,145)		(36,425)	_		(304)					
Corporate and elimination		(46,656)		(61,348)	_		(511)					
Consolidated total	¥	(111,801)	¥	(97,773)	- %	\$	(815)					

The 2014 segment disclosure above has been reclassified to reflect the change in the business segment classification discussed in Note 5. Operating income (loss) is sales and operating revenue less costs and expenses, and includes equity in net income (loss) of affiliated companies. Corporate and elimination includes headquarters restructuring costs, restructuring costs related to the reduction in scale of sales companies following the decision to exit from the PC business, and certain other corporate expenses, including the amortization of certain intellectual property assets such as the cross-licensing of intangible assets acquired from Ericsson at the time of the Sony Mobile Communications acquisition, which are not allocated to segments.

Within the HE&S segment, the operating loss of Televisions, which primarily consists of LCD televisions, for the three months ended March 31, 2014 and 2015 was 16,659 million yen and 13,808 million yen, respectively. The operating loss of Televisions excludes restructuring charges which are included in the overall segment results and are not allocated to product categories.

			Fi	iscal year ended	March 31	
Sales and operating revenue (to external customers)	_	2014		2015	Change	 2015
Mobile Communications	¥	1,191,787	¥	1,323,205	+11.0 %	\$ 11,027
Game & Network Services		946,479		1,292,146	+36.5	10,768
Imaging Products & Solutions						
Digital Imaging Products		442,723		432,594	-2.3	3,605
Professional Solutions		277,417		271,903	-2.0	2,266
Other		17,334		11,761	-32.2	98
Total		737,474		716,258	-2.9	5,969
Home Entertainment & Sound						
Televisions		754,308		835,068	+10.7	6,959
Audio and Video		400,828		366,050	-8.7	3,050
Other .		10,871		3,804	-65.0	32
Total		1,166,007		1,204,922	+3.3	 10,041
Devices						
Semiconductors		336,845		496,694	+47.5	4,139
Components		243,751		253,020	+3.8	2,109
Other		2,493		7,010	+181.2	58
Total		583,089		756,724	+29.8	 6,306
Pictures						
Motion Pictures		422,255		434,253	+2.8	3,619
Television Productions		247,568		252,456	+2.0	2,104
Media Networks	_	158,845		189,605	+19.4	1,580
Total		828,668		876,314	+5.7	7,303
Music						
Recorded Music		347,684		383,350	+10.3	3,195
Music Publishing		66,869		70,959	+6.1	591
Visual Media and Platform		77,505		79,677	+2.8	664
Total		492,058		533,986	+8.5	4,450
Financial Services		988,944		1,077,604	+9.0	8,980
All Other		780,749		395,066	-49.4	3,292
Corporate		52,011		39,655	-23.8	 330
Consolidated total	¥	7,767,266	¥	8,215,880	+5.8 %	\$ 68,466

The above table includes a breakdown of sales and operating revenue to external customers for certain segments shown in the Business Segment Information on page F-6. Sony management views each segment as a single operating segment. However, Sony believes that the breakdown of sales and operating revenue to external customers for the segments in this table is useful to investors in understanding sales by product category.

Sony has realigned its product category configuration from the first quarter of the fiscal year ended March 31, 2015. In connection with the realignment, all prior period sales amounts by product category in the table above have been reclassified to conform to the current presentation.

In the IP&S segment, Digital Imaging Products includes compact digital cameras, interchangeable single-lens cameras and video cameras; Professional Solutions includes broadcast- and professional-use products. In the HE&S segment, Televisions includes LCD televisions; Audio and Video includes Blu-ray disc players and recorders, home audio, headphones, and memory-based portable audio devices. In the Devices segment, Semiconductors includes image sensors; Components includes batteries, recording media and data recording systems. In the Pictures segment, Motion Pictures includes the production, acquisition and distribution of motion pictures; Television Productions includes the production, acquisition and distribution of television programming; Media Networks includes the operation of television and digital networks. In the Music segment, Recorded Music includes the distribution of physical and digital recorded music and revenue derived from artists' live performances; Music Publishing includes the management and licensing of the words and music of songs; Visual Media and Platform includes various service offerings for music and visual products and the production and distribution of animation titles.

			Thi	ree months ende	d March 31	
Sales and operating revenue (to external customers)		2014		2015	Change	 2015
Mobile Communications	¥	268,517	¥	271,600	+1.1 %	\$ 2,263
Game & Network Services		269,269		275,782	+2.4	2,298
Imaging Products & Solutions						
Digital Imaging Products		96,376		90,533	-6.1	754
Professional Solutions		84,149		80,707	-4.1	673
Other		5,304		3,301	-37.8	28
Total		185,829		174,541	-6.1	1,455
Home Entertainment & Sound						
Televisions		139,723		149,765	+7.2	1,248
Audio and Video		82,015		73,840	-10.0	615
Other		3,031		1,961	-35.3	17
Total		224,769		225,566	+0.4	1,880
Devices						
Semiconductors		73,374		134,107	+82.8	1,118
Components		61,429		63,700	+3.7	531
Other		458		1,340	+192.6	11
Total		135,261		199,147	+47.2	1,660
Pictures						
Motion Pictures		133,519		131,565	-1.5	1,096
Television Productions		97,987		114,004	+16.3	950
Media Networks		37,190		47,702	+28.3	398
Total		268,696		293,271	+9.1	2,444
Music						
Recorded Music		81,574		101,315	+24.2	844
Music Publishing		21,760		21,630	-0.6	180
Visual Media and Platform		24,917		22,137	-11.2	185
Total		128,251		145,082	+13.1	1,209
Financial Services		215,446		260,451	+20.9	2,170
All Other		164,013		86,452	-47.3	720
Corporate		10,872		5,820	-46.5	49
Consolidated total	¥	1,870,923	¥	1,937,712	+3.6 %	\$ 16,148

The above table includes a breakdown of sales and operating revenue to external customers for certain segments shown in the Business Segment Information on page F-7. Sony management views each segment as a single operating segment. However, Sony believes that the breakdown of sales and operating revenue to external customers for the segments in this table is useful to investors in understanding sales by product category.

Sony has realigned its product category configuration from the first quarter of the fiscal year ended March 31, 2015. In connection with the realignment, all prior period sales amounts by product category in the table above have been reclassified to conform to the current presentation.

In the IP&S segment, Digital Imaging Products includes compact digital cameras, interchangeable single-lens cameras and video cameras; Professional Solutions includes broadcast- and professional-use products. In the HE&S segment, Televisions includes LCD televisions; Audio and Video includes Blu-ray disc players and recorders, home audio, headphones, and memory-based portable audio devices. In the Devices segment, Semiconductors includes image sensors; Components includes batteries, recording media and data recording systems. In the Pictures segment, Motion Pictures includes the production, acquisition and distribution of motion pictures; Television Productions includes the production, acquisition and distribution of television programming; Media Networks includes the operation of television and digital networks. In the Music segment, Recorded Music includes the distribution of physical and digital recorded music and revenue derived from artists' live performances; Music Publishing includes the management and licensing of the words and music of songs; Visual Media and Platform includes various service offerings for music and visual products and the production and distribution of animation titles.

			I	Fiscal year end	ed March 31	
Depreciation and amortization		2014		2015	Change	2015
Mobile Communications	¥	22,073	¥	22,067	-0.0 %	\$ 184
Game & Network Services		16,529		18,336	+10.9	153
Imaging Products & Solutions		38,080		31,775	-16.6	265
Home Entertainment & Sound		25,806		25,238	-2.2	210
Devices		106,472		87,795	-17.5	732
Pictures		18,078		19,980	+10.5	166
Music		14,414		13,632	-5.4	113
Financial Services, including deferred insurance acquisition costs		54,348		66,223	+21.8	552
All Other		29,825		15,427	-48.3	129
Total		325,625		300,473	-7.7	2,504
Corporate		51,070		54,151	+6.0	451
Consolidated total	¥	376,695	¥	354,624	-5.9 %	\$ 2,955

		•	•	nillions of U.S ed March 31,		*
Restructuring charges and associated depreciation	res	Total net structuring charges	Depreciation associated with restructured assets			Total
Mobile Communications	¥	3.611	¥	_	¥	3,611
Game & Network Services	•	371	•	_	Ċ	371
Imaging Products & Solutions		3,422		_		3,422
Home Entertainment & Sound		1,537		34		1,571
Devices		5,464		3,451		8,915
Pictures		6,722		13		6,735
Music		576		_		576
Financial Services		_		_		_
All Other and Corporate		53,867		1,521		55,388
Consolidated total	¥	75,570	¥	5,019	¥	80,589

		Fiscal y	ear end	ed March 31	, 20	15
Restructuring charges and associated depreciation  Mobile Communications Game & Network Services Imaging Products & Solutions Home Entertainment & Sound Devices Pictures Music Financial Services All Other and Corporate	res	Total net structuring charges	Depreciation associated with restructured assets			Total
Mobile Communications	¥	5,570	¥	85	¥	5,655
Game & Network Services		7,272		_		7,272
Imaging Products & Solutions		6,563		714		7,277
Home Entertainment & Sound		1,960		_		1,960
Devices		6,996		426		7,422
Pictures		1,918		_		1,918
Music		2,108		_		2,108
Financial Services		_		_		_
All Other and Corporate		58,302		6,122		64,424
Consolidated total	¥	90,689	¥	7,347	¥	98,036

Depreciation associated with restructured assets as used in the context of the disclosures regarding restructuring activities refers to the increase in depreciation expense caused by revising the useful life and the salvage value of depreciable fixed assets to coincide with the earlier end of production under an approved restructuring plan. Any impairment of the assets is recognized immediately in the period it is identified.

		Fiscal y	ear endec	l March 31	, 2015	5
Mobile Communications Game & Network Services Imaging Products & Solutions Home Entertainment & Sound Devices Pictures Music Financial Services	Total net restructurin charges		associ restr	reciation ated with ructured ssets	7	Γotal
Mobile Communications	\$	46	\$	1	\$	47
Game & Network Services		61		_		61
Imaging Products & Solutions		55		6		61
Home Entertainment & Sound		16		_		16
Devices		58		4		62
Pictures		16		_		16
Music		18		_		18
Financial Services		_		_		_
All Other and Corporate		486		50		536
Consolidated total	\$	756	\$	61	\$	817

	Three months ended March 31										
Depreciation and amortization	2014			2015	Change		2015				
Mobile Communications	¥	5,633	¥	5,617	-0.3 %	\$	47				
Game & Network Services		4,267		5,170	+21.2		43				
Imaging Products & Solutions		9,538		9,272	-2.8		77				
Home Entertainment & Sound		6,525		6,639	+1.7		55				
Devices		29,036		23,226	-20.0		193				
Pictures		4,672		5,483	+17.4		46				
Music		3,612		3,474	-3.8		29				
Financial Services, including deferred insurance acquisition costs		13,734		23,232	+69.2		194				
All Other		8,110		5,353	-34.0		45				
Total		85,127		87,466	+2.7		729				
Corporate	_	13,816	_	16,078	+16.4		134				
Consolidated total	¥	98,943	¥	103,544	+4.7 %	\$	863				

	(Millions of yen, millions of U.S. dollars) Three months ended March 31, 2014								
Restructuring charges and associated depreciation  Mobile Communications	res	Fotal net structuring charges	asso	preciation ciated with structured assets		Total			
	¥	44	¥	_	¥	44			
Game & Network Services		(21)		_		(21)			
Imaging Products & Solutions		1,459		_		1,459			
Home Entertainment & Sound		815		15		830			
Devices		1,933		3,451		5,384			
Pictures		5,573		13		5,586			
Music		428		_		428			
Financial Services		_		_		_			
All Other and Corporate		39,693		1,063		40,756			
Consolidated total	¥	49,924	¥	4,542	¥	54,466			

	Three months ended March 31, 2015									
Restructuring charges and associated depreciation	res	Total net structuring charges	asso	preciation ciated with tructured assets		Total				
Mobile Communications	¥	3,745	¥	63	¥	3,808				
Game & Network Services		7,196		_		7,196				
Imaging Products & Solutions		6,050		714		6,764				
Home Entertainment & Sound		1,380		_		1,380				
Devices		3,427		410		3,837				
Pictures		1,736		_		1,736				
Music		731		_		731				
Financial Services		_		_		_				
All Other and Corporate		33,383		5,467		38,850				
Consolidated total	<del></del>	57,648	¥	6,654	¥	64,302				

Depreciation associated with restructured assets as used in the context of the disclosures regarding restructuring activities refers to the increase in depreciation expense caused by revising the useful life and the salvage value of depreciable fixed assets to coincide with the earlier end of production under an approved restructuring plan. Any impairment of the assets is recognized immediately in the period it is identified.

	Three months ended March 31, 2015								
Restructuring charges and associated depreciation	restr	otal net ructuring narges	associ restr	reciation ated with ructured ssets	7	Γotal			
Mobile Communications	\$	31	\$	1	\$	32			
Game & Network Services		60		_		60			
Imaging Products & Solutions		50		6		56			
Home Entertainment & Sound		11		_		11			
Devices		29		3		32			
Pictures		14		_		14			
Music		6		_		6			
Financial Services		_		_		_			
All Other and Corporate		279		46		325			
Consolidated total	\$	480	\$	56	\$	536			

#### **Geographic Information**

(Millions of yen, millions of U.S. dollars)

		(-		,,		-,					
	Fiscal year ended March 31										
ales and operating revenue (to external customers)		2014		2015	Change		2015				
Japan	¥	2,199,099	¥	2,233,776	+1.6 %	\$	18,615				
United States		1,302,052		1,528,097	+17.4		12,734				
Europe		1,753,526		1,932,941	+10.2		16,108				
China		520,539		546,697	+5.0		4,556				
Asia-Pacific		1,013,635		1,052,453	+3.8		8,770				
Other Areas		978,415		921,916	-5.8		7,683				
Total	¥	7,767,266	¥	8,215,880	+5.8 %	\$	68,466				

ales and operating revenue (to external customers)	Three months ended March 31										
		2014		2015	Change		2015				
Japan	¥	527,653	¥	567,916	+7.6 %	\$	4,733				
United States		359,005		398,946	+11.1		3,325				
Europe		426,389		411,017	-3.6		3,425				
China		119,277		113,277	-5.0		944				
Asia-Pacific		222,707		239,685	+7.6		1,997				
Other Areas		215,892		206,871	-4.2		1,724				
Total	¥	1,870,923	¥	1,937,712	+3.6 %	\$	16,148				

Geographic Information shows sales and operating revenue recognized by location of customers.

Major areas in each geographic segment excluding Japan, United States and China are as follows:

(1) Europe: United Kingdom, France, Germany, Russia, Spain and Sweden

(2) Asia-Pacific: India, South Korea and Oceania

(3) Other Areas: The Middle East/Africa, Brazil, Mexico and Canada

#### **Condensed Financial Services Financial Statements**

The results of the Financial Services segment are included in Sony's consolidated financial statements. The following schedules show unaudited condensed financial statements for the Financial Services segment and all other segments excluding Financial Services. These presentations are not in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"), which is used by Sony to prepare its consolidated financial statements. However, because the Financial Services segment is different in nature from Sony's other segments, Sony believes that a comparative presentation may be useful in understanding and analyzing Sony's consolidated financial statements. Transactions between the Financial Services segment and Sony without the Financial Services segment, including noncontrolling interests, are included in those respective presentations, then eliminated in the consolidated figures shown below.

#### **Condensed Balance Sheets**

		(Millions of yen, millions of U.S. dollars)									
Financial Services		March 31		Marc	ch 31						
		2014		2015		2015					
ASSETS											
Current assets:											
Cash and cash equivalents	¥	240,332	¥	207,527	\$	1,729					
Marketable securities		828,944		933,424		7,779					
Other		147,241	_	147,663		1,230					
		1,216,517		1,288,614		10,738					
Investments and advances		7,567,242		8,217,715		68,481					
Property, plant and equipment		17,057		17,305		144					
Other assets:											
Deferred insurance acquisition costs		497,772		520,571		4,338					
Other		49,328	_	45,645		381					
		547,100		566,216		4,719					
Total assets	¥	9,347,916	¥	10,089,850	\$	84,082					
LIABILITIES AND EQUITY											
Current liabilities:											
Short-term borrowings	¥	6,148	¥	6,351	\$	53					
Deposits from customers in the banking business		1,890,023		1,872,965		15,608					
Other		175,499		199,098		1,659					
		2,071,670		2,078,414		17,320					
Long-term debt		44,678		44,460		371					
Future insurance policy benefits and other		3,824,572		4,122,372		34,353					
Policyholders' account in the life insurance business		2,023,472		2,259,514		18,829					
Other		302,521	_	335,964		2,800					
Total liabilities		8,266,913		8,840,724		73,673					
Equity:											
Stockholders' equity of Financial Services		1,079,740		1,247,840		10,399					
Noncontrolling interests	_	1,263		1,286		10					
Total equity		1,081,003		1,249,126		10,409					
Total liabilities and equity	¥	9,347,916	¥	10,089,850	\$	84,082					

Communish and Firm and Commission			ns of yen, millions of U.S. dollars)  March 31						
Sony without Financial Services		March 31 2014		2015	cn 31	2015			
ASSETS		2014		2013		2013			
Current assets:									
Cash and cash equivalents	¥	806,134	¥	741,886	\$	6,183			
Marketable securities		3,622		3,307		27			
Notes and accounts receivable, trade		864,178		893,847		7,449			
Other		1,316,653 2,990,587		1,272,562 2,911,602		10,604 24,263			
F"I									
Film costs Investments and advances		275,799		305,232		2,544			
Investments and advances Investments in Financial Services, at cost		381,076 111,476		395,189 111,476		3,293 929			
Property, plant and equipment		732,953		720,694		6,006			
Other assets		1,640,385		1,497,805		12,482			
Total assets	¥	6,132,276	¥	5,941,998	\$	49,517			
	<u> </u>	0,132,270	- <del></del>	3,941,990	Ψ	49,317			
LIABILITIES AND EQUITY									
Current liabilities: Short-term borrowings	¥	371,606	¥	215,175	\$	1,793			
Notes and accounts payable, trade	+	712,829	т	622,215	Φ	5,185			
Other		1,629,728		1,832,085		15,268			
		2,714,163		2,669,475		22,246			
Long-term debt		875,440		671,104		5,593			
Accrued pension and severance costs		262,558		274,220		2,285			
Other		462,386		478,704		3,989			
Total liabilities		4,314,547		4,093,503		34,113			
Redeemable noncontrolling interest		4,115		5,248		44			
Equity:		, -		-,					
Stockholders' equity of Sony without Financial Services		1,722,743		1,733,233		14,444			
Noncontrolling interests		90,871		110,014		916			
Total equity		1,813,614		1,843,247		15,360			
Total liabilities and equity	¥	6,132,276	¥	5,941,998	\$	49,517			
Total nationales and equity	<u></u>								
C P.1 4. 1			of yen	, millions of U.S		s)			
Consolidated		March 31		Marc	cn 31				
		2014		2015		2015			
		2014		2015		2015			
ASSETS Current assets:		2014		2015	_	2015			
ASSETS Current assets: Cash and cash equivalents	¥	1,046,466	¥	2015 949,413	\$	7,912			
ASSETS Current assets: Cash and cash equivalents Marketable securities	¥	1,046,466 832,566	¥	949,413 936,731	\$	7,912 7,806			
ASSETS Current assets: Cash and cash equivalents Marketable securities Notes and accounts receivable, trade	¥	1,046,466 832,566 871,040	¥	949,413 936,731 899,902	<b>\$</b>	7,912 7,806 7,499			
ASSETS Current assets: Cash and cash equivalents Marketable securities	¥	1,046,466 832,566 871,040 1,454,814	¥	949,413 936,731 899,902 1,411,855	\$	7,912 7,806 7,499 11,766			
ASSETS  Current assets:  Cash and cash equivalents  Marketable securities  Notes and accounts receivable, trade  Other	¥	1,046,466 832,566 871,040 1,454,814 4,204,886	¥	949,413 936,731 899,902 1,411,855 4,197,901	\$	7,912 7,806 7,499 11,766 34,983			
ASSETS  Current assets: Cash and cash equivalents Marketable securities Notes and accounts receivable, trade Other  Film costs	¥	1,046,466 832,566 871,040 1,454,814 4,204,886 275,799	¥	949,413 936,731 899,902 1,411,855 4,197,901 305,232	\$	7,912 7,806 7,499 11,766 34,983 2,544			
ASSETS  Current assets:     Cash and cash equivalents     Marketable securities     Notes and accounts receivable, trade     Other  Film costs Investments and advances	¥	1,046,466 832,566 871,040 1,454,814 4,204,886 275,799 7,919,011	¥	949,413 936,731 899,902 1,411,855 4,197,901 305,232 8,531,353	\$ —	7,912 7,806 7,499 11,766 34,983 2,544 71,095			
ASSETS  Current assets:     Cash and cash equivalents     Marketable securities     Notes and accounts receivable, trade     Other  Film costs Investments and advances Property, plant and equipment	¥	1,046,466 832,566 871,040 1,454,814 4,204,886 275,799	¥	949,413 936,731 899,902 1,411,855 4,197,901 305,232	\$	7,912 7,806 7,499 11,766 34,983 2,544			
ASSETS  Current assets:     Cash and cash equivalents     Marketable securities     Notes and accounts receivable, trade     Other  Film costs Investments and advances Property, plant and equipment Other assets:	¥	1,046,466 832,566 871,040 1,454,814 4,204,886 275,799 7,919,011 750,010	¥	949,413 936,731 899,902 1,411,855 4,197,901 305,232 8,531,353 739,285	<b>\$</b>	7,912 7,806 7,499 11,766 34,983 2,544 71,095 6,161			
ASSETS  Current assets:     Cash and cash equivalents     Marketable securities     Notes and accounts receivable, trade     Other  Film costs Investments and advances Property, plant and equipment Other assets:     Deferred insurance acquisition costs	¥	1,046,466 832,566 871,040 1,454,814 4,204,886 275,799 7,919,011 750,010 497,772	¥	949,413 936,731 899,902 1,411,855 4,197,901 305,232 8,531,353 739,285 520,571	\$	7,912 7,806 7,499 11,766 34,983 2,544 71,095 6,161 4,338			
ASSETS  Current assets:     Cash and cash equivalents     Marketable securities     Notes and accounts receivable, trade     Other  Film costs Investments and advances Property, plant and equipment Other assets:	¥	1,046,466 832,566 871,040 1,454,814 4,204,886 275,799 7,919,011 750,010 497,772 1,686,242	¥	949,413 936,731 899,902 1,411,855 4,197,901 305,232 8,531,353 739,285 520,571 1,539,989	\$ -	7,912 7,806 7,499 11,766 34,983 2,544 71,095 6,161 4,338 12,833			
ASSETS  Current assets:     Cash and cash equivalents     Marketable securities     Notes and accounts receivable, trade     Other  Film costs Investments and advances Property, plant and equipment Other assets:     Deferred insurance acquisition costs Other		1,046,466 832,566 871,040 1,454,814 4,204,886 275,799 7,919,011 750,010 497,772 1,686,242 2,184,014		949,413 936,731 899,902 1,411,855 4,197,901 305,232 8,531,353 739,285 520,571 1,539,989 2,060,560		7,912 7,806 7,499 11,766 34,983 2,544 71,095 6,161 4,338 12,833 17,171			
ASSETS  Current assets:     Cash and cash equivalents     Marketable securities     Notes and accounts receivable, trade     Other  Film costs Investments and advances Property, plant and equipment Other assets:     Deferred insurance acquisition costs     Other  Total assets	¥	1,046,466 832,566 871,040 1,454,814 4,204,886 275,799 7,919,011 750,010 497,772 1,686,242	¥	949,413 936,731 899,902 1,411,855 4,197,901 305,232 8,531,353 739,285 520,571 1,539,989	\$ - - - - - - -	7,912 7,806 7,499 11,766 34,983 2,544 71,095 6,161 4,338 12,833			
Current assets: Cash and cash equivalents Marketable securities Notes and accounts receivable, trade Other  Film costs Investments and advances Property, plant and equipment Other assets: Deferred insurance acquisition costs Other  Total assets  LIABILITIES AND EQUITY		1,046,466 832,566 871,040 1,454,814 4,204,886 275,799 7,919,011 750,010 497,772 1,686,242 2,184,014		949,413 936,731 899,902 1,411,855 4,197,901 305,232 8,531,353 739,285 520,571 1,539,989 2,060,560		7,912 7,806 7,499 11,766 34,983 2,544 71,095 6,161 4,338 12,833 17,171			
Current assets: Cash and cash equivalents Marketable securities Notes and accounts receivable, trade Other  Film costs Investments and advances Property, plant and equipment Other assets: Deferred insurance acquisition costs Other  Total assets  LIABILITIES AND EQUITY Current liabilities:	<u>¥</u>	1,046,466 832,566 871,040 1,454,814 4,204,886 275,799 7,919,011 750,010 497,772 1,686,242 2,184,014 15,333,720	<u> </u>	949,413 936,731 899,902 1,411,855 4,197,901 305,232 8,531,353 739,285 520,571 1,539,989 2,060,560 15,834,331		7,912 7,806 7,499 11,766 34,983 2,544 71,095 6,161 4,338 12,833 17,171 131,954			
Current assets: Cash and cash equivalents Marketable securities Notes and accounts receivable, trade Other  Film costs Investments and advances Property, plant and equipment Other assets: Deferred insurance acquisition costs Other  Total assets  LIABILITIES AND EQUITY Current liabilities: Short-term borrowings		1,046,466 832,566 871,040 1,454,814 4,204,886 275,799 7,919,011 750,010 497,772 1,686,242 2,184,014 15,333,720		949,413 936,731 899,902 1,411,855 4,197,901 305,232 8,531,353 739,285 520,571 1,539,989 2,060,560 15,834,331		7,912 7,806 7,499 11,766 34,983 2,544 71,095 6,161 4,338 12,833 17,171 131,954			
Current assets: Cash and cash equivalents Marketable securities Notes and accounts receivable, trade Other  Film costs Investments and advances Property, plant and equipment Other assets: Deferred insurance acquisition costs Other  Total assets  LIABILITIES AND EQUITY  Current liabilities: Short-term borrowings Notes and accounts payable, trade	<u>¥</u>	1,046,466 832,566 871,040 1,454,814 4,204,886 275,799 7,919,011 750,010 497,772 1,686,242 2,184,014 15,333,720	<u> </u>	949,413 936,731 899,902 1,411,855 4,197,901 305,232 8,531,353 739,285 520,571 1,539,989 2,060,560 15,834,331		7,912 7,806 7,499 11,766 34,983 2,544 71,095 6,161 4,338 12,833 17,171 131,954			
Current assets: Cash and cash equivalents Marketable securities Notes and accounts receivable, trade Other  Film costs Investments and advances Property, plant and equipment Other assets: Deferred insurance acquisition costs Other  Total assets  LIABILITIES AND EQUITY Current liabilities: Short-term borrowings	<u>¥</u>	1,046,466 832,566 871,040 1,454,814 4,204,886 275,799 7,919,011 750,010 497,772 1,686,242 2,184,014 15,333,720	<u> </u>	949,413 936,731 899,902 1,411,855 4,197,901 305,232 8,531,353 739,285 520,571 1,539,989 2,060,560 15,834,331		7,912 7,806 7,499 11,766 34,983 2,544 71,095 6,161 4,338 12,833 17,171 131,954			
Current assets: Cash and cash equivalents Marketable securities Notes and accounts receivable, trade Other  Film costs Investments and advances Property, plant and equipment Other assets: Deferred insurance acquisition costs Other  Total assets  LIABILITIES AND EQUITY  Current liabilities: Short-term borrowings Notes and accounts payable, trade Deposits from customers in the banking business	<u>¥</u>	1,046,466 832,566 871,040 1,454,814 4,204,886 275,799 7,919,011 750,010 497,772 1,686,242 2,184,014 15,333,720 377,754 712,829 1,890,023	<u> </u>	949,413 936,731 899,902 1,411,855 4,197,901 305,232 8,531,353 739,285 520,571 1,539,989 2,060,560 15,834,331 221,525 622,215 1,872,965		7,912 7,806 7,499 11,766 34,983 2,544 71,095 6,161 4,338 12,833 17,171 131,954  1,846 5,185 15,608 16,908 39,547			
Current assets: Cash and cash equivalents Marketable securities Notes and accounts receivable, trade Other  Film costs Investments and advances Property, plant and equipment Other assets: Deferred insurance acquisition costs Other  Total assets  LIABILITIES AND EQUITY  Current liabilities: Short-term borrowings Notes and accounts payable, trade Deposits from customers in the banking business	<u>¥</u>	1,046,466 832,566 871,040 1,454,814 4,204,886 275,799 7,919,011 750,010 497,772 1,686,242 2,184,014 15,333,720 377,754 712,829 1,890,023 1,803,008	<u> </u>	949,413 936,731 899,902 1,411,855 4,197,901 305,232 8,531,353 739,285 520,571 1,539,989 2,060,560 15,834,331 221,525 622,215 1,872,965 2,028,885		7,912 7,806 7,499 11,766 34,983 2,544 71,095 6,161 4,338 12,833 17,171 131,954  1,846 5,185 15,608 16,908			
Current assets: Cash and cash equivalents Marketable securities Notes and accounts receivable, trade Other  Film costs Investments and advances Property, plant and equipment Other assets: Deferred insurance acquisition costs Other  Total assets  LIABILITIES AND EQUITY  Current liabilities: Short-term borrowings Notes and accounts payable, trade Deposits from customers in the banking business Other  Long-term debt Accrued pension and severance costs	<u>¥</u>	1,046,466 832,566 871,040 1,454,814 4,204,886 275,799 7,919,011 750,010 497,772 1,686,242 2,184,014 15,333,720 377,754 712,829 1,890,023 1,803,008 4,783,614 916,648 284,963	<u> </u>	949,413 936,731 899,902 1,411,855 4,197,901 305,232 8,531,353 739,285 520,571 1,539,989 2,060,560 15,834,331 221,525 622,215 1,872,965 2,028,885 4,745,590 712,087 298,753		7,912 7,806 7,499 11,766 34,983 2,544 71,095 6,161 4,338 12,833 17,171 131,954  1,846 5,185 15,608 16,908 39,547 5,934 2,490			
Current assets: Cash and cash equivalents Marketable securities Notes and accounts receivable, trade Other  Film costs Investments and advances Property, plant and equipment Other assets: Deferred insurance acquisition costs Other  Total assets  LIABILITIES AND EQUITY  Current liabilities: Short-term borrowings Notes and accounts payable, trade Deposits from customers in the banking business Other  Long-term debt Accrued pension and severance costs Future insurance policy benefits and other	<u>¥</u>	1,046,466 832,566 871,040 1,454,814 4,204,886 275,799 7,919,011 750,010 497,772 1,686,242 2,184,014 15,333,720 377,754 712,829 1,890,023 1,803,008 4,783,614 916,648 284,963 3,824,572	<u> </u>	949,413 936,731 899,902 1,411,855 4,197,901 305,232 8,531,353 739,285 520,571 1,539,989 2,060,560 15,834,331 221,525 622,215 1,872,965 2,028,885 4,745,590 712,087 298,753 4,122,372		7,912 7,806 7,499 11,766 34,983 2,544 71,095 6,161 4,338 12,833 17,171 131,954  1,846 5,185 15,608 16,908 39,547 5,934 2,490 34,353			
Current assets: Cash and cash equivalents Marketable securities Notes and accounts receivable, trade Other  Film costs Investments and advances Property, plant and equipment Other assets: Deferred insurance acquisition costs Other  Total assets  LIABILITIES AND EQUITY  Current liabilities: Short-term borrowings Notes and accounts payable, trade Deposits from customers in the banking business Other  Long-term debt Accrued pension and severance costs Future insurance policy benefits and other Policyholders' account in the life insurance business	<u>¥</u>	1,046,466 832,566 871,040 1,454,814 4,204,886 275,799 7,919,011 750,010 497,772 1,686,242 2,184,014 15,333,720 377,754 712,829 1,890,023 1,803,008 4,783,614 916,648 284,963 3,824,572 2,023,472	<u> </u>	949,413 936,731 899,902 1,411,855 4,197,901 305,232 8,531,353 739,285 520,571 1,539,989 2,060,560 15,834,331 221,525 622,215 1,872,965 2,028,885 4,745,590 712,087 298,753 4,122,372 2,259,514		7,912 7,806 7,499 11,766 34,983 2,544 71,095 6,161 4,338 12,833 17,171 131,954  1,846 5,185 15,608 16,908 39,547 5,934 2,490 34,353 18,829			
Current assets: Cash and cash equivalents Marketable securities Notes and accounts receivable, trade Other  Film costs Investments and advances Property, plant and equipment Other assets: Deferred insurance acquisition costs Other  Total assets  LIABILITIES AND EQUITY  Current liabilities: Short-term borrowings Notes and accounts payable, trade Deposits from customers in the banking business Other  Long-term debt Accrued pension and severance costs Future insurance policy benefits and other Policyholders' account in the life insurance business Other	<u>¥</u>	1,046,466 832,566 871,040 1,454,814 4,204,886 275,799 7,919,011 750,010 497,772 1,686,242 2,184,014 15,333,720 377,754 712,829 1,890,023 1,803,008 4,783,614 916,648 284,963 3,824,572 2,023,472 713,195	<u> </u>	949,413 936,731 899,902 1,411,855 4,197,901 305,232 8,531,353 739,285 520,571 1,539,989 2,060,560 15,834,331 221,525 622,215 1,872,965 2,028,885 4,745,590 712,087 298,753 4,122,372 2,259,514 762,298		7,912 7,806 7,499 11,766 34,983 2,544 71,095 6,161 4,338 12,833 17,171 131,954  1,846 5,185 15,608 16,908 39,547 5,934 2,490 34,353 18,829 6,352			
Current assets: Cash and cash equivalents Marketable securities Notes and accounts receivable, trade Other  Film costs Investments and advances Property, plant and equipment Other assets: Deferred insurance acquisition costs Other  Total assets  LIABILITIES AND EQUITY  Current liabilities: Short-term borrowings Notes and accounts payable, trade Deposits from customers in the banking business Other  Long-term debt Accrued pension and severance costs Future insurance policy benefits and other Policyholders' account in the life insurance business Other Total liabilities	<u>¥</u>	1,046,466 832,566 871,040 1,454,814 4,204,886 275,799 7,919,011 750,010 497,772 1,686,242 2,184,014 15,333,720 377,754 712,829 1,890,023 1,803,008 4,783,614 916,648 284,963 3,824,572 2,023,472 713,195 12,546,464	<u> </u>	949,413 936,731 899,902 1,411,855 4,197,901 305,232 8,531,353 739,285 520,571 1,539,989 2,060,560 15,834,331 221,525 622,215 1,872,965 2,028,885 4,745,590 712,087 298,753 4,122,372 2,259,514 762,298 12,900,614		7,912 7,806 7,499 11,766 34,983 2,544 71,095 6,161 4,338 12,833 17,171 131,954  1,846 5,185 15,608 16,908 39,547 5,934 2,490 34,353 18,829 6,352 107,505			
Current assets: Cash and cash equivalents Marketable securities Notes and accounts receivable, trade Other  Film costs Investments and advances Property, plant and equipment Other assets: Deferred insurance acquisition costs Other  Total assets  LIABILITIES AND EQUITY  Current liabilities: Short-term borrowings Notes and accounts payable, trade Deposits from customers in the banking business Other  Long-term debt Accrued pension and severance costs Future insurance policy benefits and other Policyholders' account in the life insurance business Other	<u>¥</u>	1,046,466 832,566 871,040 1,454,814 4,204,886 275,799 7,919,011 750,010 497,772 1,686,242 2,184,014 15,333,720 377,754 712,829 1,890,023 1,803,008 4,783,614 916,648 284,963 3,824,572 2,023,472 713,195	<u> </u>	949,413 936,731 899,902 1,411,855 4,197,901 305,232 8,531,353 739,285 520,571 1,539,989 2,060,560 15,834,331 221,525 622,215 1,872,965 2,028,885 4,745,590 712,087 298,753 4,122,372 2,259,514 762,298		7,912 7,806 7,499 11,766 34,983 2,544 71,095 6,161 4,338 12,833 17,171 131,954  1,846 5,185 15,608 16,908 39,547 5,934 2,490 34,353 18,829 6,352			
Current assets:     Cash and cash equivalents     Marketable securities     Notes and accounts receivable, trade     Other  Film costs Investments and advances Property, plant and equipment Other assets:     Deferred insurance acquisition costs     Other  Total assets      LIABILITIES AND EQUITY  Current liabilities:     Short-term borrowings     Notes and accounts payable, trade     Deposits from customers in the banking business     Other  Long-term debt Accrued pension and severance costs Future insurance policy benefits and other Policyholders' account in the life insurance business Other  Total liabilities Redeemable noncontrolling interest Equity:	<u>¥</u>	1,046,466 832,566 871,040 1,454,814 4,204,886 275,799 7,919,011 750,010 497,772 1,686,242 2,184,014 15,333,720 377,754 712,829 1,890,023 1,803,008 4,783,614 916,648 284,963 3,824,572 2,023,472 713,195 12,546,464	<u> </u>	949,413 936,731 899,902 1,411,855 4,197,901 305,232 8,531,353 739,285 520,571 1,539,989 2,060,560 15,834,331 221,525 622,215 1,872,965 2,028,885 4,745,590 712,087 298,753 4,122,372 2,259,514 762,298 12,900,614		7,912 7,806 7,499 11,766 34,983 2,544 71,095 6,161 4,338 12,833 17,171 131,954  1,846 5,185 15,608 16,908 39,547 5,934 2,490 34,353 18,829 6,352 107,505			
Current assets:     Cash and cash equivalents     Marketable securities     Notes and accounts receivable, trade     Other  Film costs Investments and advances Property, plant and equipment Other assets:     Deferred insurance acquisition costs     Other  Total assets      LIABILITIES AND EQUITY  Current liabilities:     Short-term borrowings     Notes and accounts payable, trade     Deposits from customers in the banking business     Other  Long-term debt Accrued pension and severance costs Future insurance policy benefits and other Policyholders' account in the life insurance business Other  Total liabilities Redeemable noncontrolling interest Equity: Sony Corporation's stockholders' equity	<u>¥</u>	1,046,466 832,566 871,040 1,454,814 4,204,886 275,799 7,919,011 750,010 497,772 1,686,242 2,184,014 15,333,720 377,754 712,829 1,890,023 1,803,008 4,783,614 916,648 284,963 3,824,572 2,023,472 713,195 12,546,464 4,115 2,258,137	<u> </u>	949,413 936,731 899,902 1,411,855 4,197,901 305,232 8,531,353 739,285 520,571 1,539,989 2,060,560 15,834,331 221,525 622,215 1,872,965 2,028,885 4,745,590 712,087 298,753 4,122,372 2,259,514 762,298 12,900,614 5,248 2,317,077		7,912 7,806 7,499 11,766 34,983 2,544 71,095 6,161 4,338 12,833 17,171 131,954  1,846 5,185 15,608 16,908 39,547 5,934 2,490 34,353 18,829 6,352 107,505 44  19,309			
Current assets: Cash and cash equivalents Marketable securities Notes and accounts receivable, trade Other  Film costs Investments and advances Property, plant and equipment Other assets: Deferred insurance acquisition costs Other  Total assets  LIABILITIES AND EQUITY  Current liabilities: Short-term borrowings Notes and accounts payable, trade Deposits from customers in the banking business Other  Long-term debt Accrued pension and severance costs Future insurance policy benefits and other Policyholders' account in the life insurance business Other Total liabilities Redeemable noncontrolling interest Equity: Sony Corporation's stockholders' equity Noncontrolling interests	<u>¥</u>	1,046,466 832,566 871,040 1,454,814 4,204,886 275,799 7,919,011 750,010 497,772 1,686,242 2,184,014 15,333,720 377,754 712,829 1,890,023 1,803,008 4,783,614 916,648 284,963 3,824,572 2,023,472 713,195 12,546,464 4,115 2,258,137 525,004	<u> </u>	949,413 936,731 899,902 1,411,855 4,197,901 305,232 8,531,353 739,285 520,571 1,539,989 2,060,560 15,834,331 221,525 622,215 1,872,965 2,028,885 4,745,590 712,087 298,753 4,122,372 2,259,514 762,298 12,900,614 5,248 2,317,077 611,392		7,912 7,806 7,499 11,766 34,983 2,544 71,095 6,161 4,338 12,833 17,171 131,954  1,846 5,185 15,608 16,908 39,547 5,934 2,490 34,353 18,829 6,352 107,505 44  19,309 5,096			
Current assets:     Cash and cash equivalents     Marketable securities     Notes and accounts receivable, trade     Other  Film costs Investments and advances Property, plant and equipment Other assets:     Deferred insurance acquisition costs     Other  Total assets      LIABILITIES AND EQUITY  Current liabilities:     Short-term borrowings     Notes and accounts payable, trade     Deposits from customers in the banking business     Other  Long-term debt Accrued pension and severance costs Future insurance policy benefits and other Policyholders' account in the life insurance business Other  Total liabilities Redeemable noncontrolling interest Equity: Sony Corporation's stockholders' equity	<u>¥</u>	1,046,466 832,566 871,040 1,454,814 4,204,886 275,799 7,919,011 750,010 497,772 1,686,242 2,184,014 15,333,720 377,754 712,829 1,890,023 1,803,008 4,783,614 916,648 284,963 3,824,572 2,023,472 713,195 12,546,464 4,115 2,258,137	<u> </u>	949,413 936,731 899,902 1,411,855 4,197,901 305,232 8,531,353 739,285 520,571 1,539,989 2,060,560 15,834,331 221,525 622,215 1,872,965 2,028,885 4,745,590 712,087 298,753 4,122,372 2,259,514 762,298 12,900,614 5,248 2,317,077		7,912 7,806 7,499 11,766 34,983 2,544 71,095 6,161 4,338 12,833 17,171 131,954  1,846 5,185 15,608 16,908 39,547 5,934 2,490 34,353 18,829 6,352 107,505 44  19,309			

#### **Condensed Statements of Income**

(Millions of yen, millions of U.S. dollars)

	Fiscal year ended March 31									
Financial Services 2014		2014	014 2015		Change		2015			
Financial services revenue	¥	993,846	¥	1,083,629	+9.0 %	\$	9,030			
Financial services expenses		821,218		889,540	+8.3		7,413			
Equity in net loss of affiliated companies		(2,336)		(782)	_		(6)			
Operating income		170,292		193,307	+13.5		1,611			
Other income (expenses), net		2	_		_					
Income before income taxes		170,294		193,307	+13.5		1,611			
Income taxes and other		54,161		42,184	-22.1		352			
Net income of Financial Services	¥	116,133	¥	151,123	+30.1 %	\$	1,259			

(Millions of yen, millions of U.S. dollars)

	Fiscal year ended March 31									
Sony without Financial Services		2014		2015	Change		2015			
Net sales and operating revenue	¥	6,780,504	¥	7,141,492	+5.3 %	\$	59,512			
Costs and expenses		6,921,294		7,218,528	+4.3		60,154			
Equity in net income (loss) of affiliated companies		(5,038)		4,703	_		39			
Operating loss		(145,828)		(72,333)	_		(603)			
Other income (expenses), net		7,800		(20,987)	_		(175)			
Loss before income taxes		(138,028)		(93,320)	_		(778)			
Income taxes and other		53,290		63,094	+18.4		525			
Net loss of Sony without Financial Services	¥	(191,318)	¥	(156,414)	- %	\$	(1,303)			

	Fiscal year ended March 31										
Consolidated		2014	2015		Change		2015				
Financial services revenue	¥	988,944	¥	1,077,604	+9.0 %	\$	8,980				
Net sales and operating revenue		6,778,322		7,138,276	+5.3		59,486				
		7,767,266		8,215,880	+5.8		68,466				
Costs and expenses		7,733,397		8,151,253	+5.4		67,928				
Equity in net income (loss) of affiliated companies		(7,374)		3,921	_		33				
Operating income		26,495		68,548	+158.7		571				
Other income (expenses), net		(754)		(28,819)	_		(240)				
Income before income taxes		25,741		39,729	+54.3		331				
Income taxes and other		154,110		165,709	+7.5		1,381				
Net loss attributable to Sony Corporation's stockholders	¥	(128,369)	¥	(125,980)	- %	\$	(1,050)				

#### **Condensed Statements of Income**

(Millions of yen, millions of U.S. dollars)

	Three months ended March 31									
Financial Services		2014			Change	2015				
Financial services revenue	¥	216,677	¥	262,160	+21.0 % \$	2,185				
Financial services expenses		175,823		211,300	+20.2	1,761				
Equity in net income (loss) of affiliated companies		(412)		139		1				
Operating income		40,442		50,999	+26.1	425				
Other income (expenses), net		(176)	_		<u> </u>					
Income before income taxes		40,266		50,999	+26.7	425				
Income taxes and other		11,745		(2,329)		(19)				
Net income of Financial Services	¥	28,521	¥	53,328	+87.0 % \$	444				

(Millions of yen, millions of U.S. dollars)

	Three months ended March 31									
Sony without Financial Services	2014			2015	Change		2015			
Net sales and operating revenue	¥	1,655,583	¥	1,677,514	+1.3 %	\$	13,979			
Costs and expenses		1,802,161		1,825,453	+1.3		15,212			
Equity in net income (loss) of affiliated companies		(6,181)		80			1			
Operating loss		(152,759)		(147,859)	_		(1,232)			
Other income (expenses), net		(595)		(8,746)	_		(73)			
Loss before income taxes		(153,354)		(156,605)			(1,305)			
Income taxes and other		2,008		(18,715)	_		(156)			
Net loss of Sony without Financial Services	¥	(155,362)	¥	(137,890)	- %	\$	(1,149)			

	Three months ended March 31									
Consolidated		2014		2015	Change	2015				
Financial services revenue	¥	215,446	¥	260,451	+20.9 %	3 2,170				
Net sales and operating revenue		1,655,477		1,677,261	+1.3	13,978				
		1,870,923		1,937,712	+3.6	16,148				
Costs and expenses		1,976,131		2,035,704	+3.0	16,965				
Equity in net income (loss) of affiliated companies		(6,593)		219		2				
Operating loss		(111,801)		(97,773)	_	(815)				
Other income (expenses), net		(1,287)		(8,748)		(73)				
Loss before income taxes		(113,088)		(106,521)		(888)				
Income taxes and other		25,159		269	-98.9	2				
Net loss attributable to Sony Corporation's stockholders	¥	(138,247)	¥	(106,790)	- % <u>s</u>	(890)				

#### **Condensed Statements of Cash Flows**

(Millions of yen, millions of U.S. dollars)

-		~	
Finar	ıcıal	Se	rvices

Net cash provided by operating activities
Net cash used in investing activities
Net cash provided by financing activities
Net increase (decrease) in cash and cash equivalents
Cash and cash equivalents at beginning of the fiscal year
Cash and cash equivalents at end of the fiscal year

	Fisc	al year	r ended March	31			
	2014		2015		2015		
¥	413,555	¥	459,719	\$	3,830		
	(616,223)		(536,920)		(4,474)		
	241,450		44,396		370		
	38,782		(32,805)		(274)		
	201,550		240,332		2,003		

(Millions of yen, millions of U.S. dollars)

207,527

1,729

240,332

Sonv	without	Financial	Services

Net cash provided by operating activities
Net cash used in investing activities
Net cash used in financing activities
Effect of exchange rate changes on cash and cash equivalents
Net increase (decrease) in cash and cash equivalents
Cash and cash equivalents at beginning of the fiscal year
Cash and cash equivalents at end of the fiscal year

	Fiscal year ended March 31									
	2014		2015		2015					
¥	257,224	¥	303,659	\$	2,531					
	(94,279)		(103,630)		(864)					
	(40,236)		(315,415)		(2,628)					
	58,614		51,138		426					
	181,323		(64,248)		(535)					
	624,811		806,134		6,718					
¥	806,134	¥	741,886	\$	6,183					

#### Consolidated

Net cash provided by operating activities
Net cash used in investing activities
Net cash provided by (used in) financing activities
Effect of exchange rate changes on cash and cash equivalents
Net increase (decrease) in cash and cash equivalents
Cash and cash equivalents at beginning of the fiscal year
Cash and cash equivalents at end of the fiscal year

	Fisc	al yea	r ended March	31	
	2014		2015		2015
¥	664,116	¥	754,640	\$	6,288
	(710,502)		(639,636)		(5,330)
	207,877		(263,195)		(2,193)
	58,614		51,138		426
	220,105		(97,053)		(809)
	826,361		1,046,466		8,721
¥	1.046.466	¥	949,413	\$	7.912

(Notes)

- 1. U.S. dollar amounts have been translated from yen, for convenience only, at the rate of ¥120 = U.S. \$1, the approximate Tokyo foreign exchange market rate as of March 31, 2015.
- As of March 31, 2015, Sony had 1,240 consolidated subsidiaries (including variable interest entities) and 98 affiliated companies
  accounted for under the equity method.
- 3. The weighted-average number of outstanding shares used for the computation of earnings per share of common stock are as follows:

Weighted-average number of outstanding shares	(Thousands	,
	Fiscal year en	ded March 31
Net loss attributable to Sony Corporation's stockholders	<u>2014</u>	<u>2015</u>
— Basic	1,027,024	1,114,424
— Diluted	1,027,024	1,114,424
Weighted-average number of outstanding shares	(Thousands	of shares)
	Three months e	nded March 31
Net loss attributable to Sony Corporation's stockholders	<u>2014</u>	<u>2015</u>
— Basic	1,039,666	1,168,521
— Diluted	1,039,666	1,168,521

All potential shares were excluded as anti-dilutive for the fiscal years and three months ended March 31, 2014 and 2015 due to Sony incurring a net loss attributable to Sony Corporation's stockholders for these periods.

4. Recently adopted accounting pronouncements:

Obligations resulting from joint and several liability arrangements for which the total amount of the obligation is fixed at the reporting date

In February 2013, the Financial Accounting Standards Board ("FASB") issued new accounting guidance for obligations resulting from joint and several liability arrangements for which the total amount of the obligation is fixed at the reporting date. The guidance requires an entity to measure obligations resulting from joint and several liability arrangements for which the total amount of the obligation within the scope of this guidance is fixed at the reporting date, as the sum of the amount the reporting entity agreed to pay on the basis of its arrangement among its co-obligors, plus any additional amount the reporting entity expects to pay on behalf of its co-obligors. This guidance was effective for Sony as of April 1, 2014. The adoption of this guidance did not have a material impact on Sony's results of operations and financial position.

Parent's accounting for the cumulative translation adjustment upon derecognition of certain subsidiaries or groups of assets within a foreign entity or of an investment in a foreign entity

In March 2013, the FASB issued new accounting guidance for the parent's accounting for the cumulative translation adjustment upon derecognition of certain subsidiaries or groups of assets within a foreign entity or of an investment in a foreign entity. The guidance resolved diversity in practice and clarifies the applicable guidance for the release of the cumulative translation adjustment when the parent sells a part or all of its investment in a foreign entity, ceases to have a controlling financial interest in a subsidiary or group of assets that is a business within a foreign entity, or obtains control in a business combination achieved in stages involving an equity method investment that is a foreign entity. After adoption of this guidance, any accumulated translation adjustments associated with a previously held equity interest, are included in earnings in a business combination achieved in stages. This guidance was effective for Sony as of April 1, 2014. The adoption of this guidance did not have a material impact on Sony's results of operations and financial position.

# <u>Presentation of an unrecognized tax benefit when a net operating loss carryforward, a similar tax loss, or a tax credit carryforward exists</u>

In July 2013, the FASB issued new accounting guidance for the presentation of an unrecognized tax benefit when a net operating loss carryforward, a similar tax loss, or a tax credit carryforward exists. The guidance requires an unrecognized tax benefit to be presented as a reduction to a deferred tax asset for a net operating loss, a similar tax loss, or a tax credit carryforward if certain criteria are met. This guidance was effective for Sony as of April 1, 2014. The adoption of this guidance did not have a material impact on Sony's results of operations and financial position.

#### Repurchase-to-maturity transactions and repurchase financings

In June 2014, the FASB issued new accounting guidance for the accounting and disclosure of repurchase-to-maturity transactions and repurchase financings. The guidance requires that repurchase-to-maturity transactions be accounted for as secured borrowings, and requires that a transfer of a financial asset and a repurchase agreement executed contemporaneously be accounted for separately. The guidance also requires additional disclosures about certain transferred financial assets accounted for as sales and certain transactions accounted for as secured borrowings. The guidance was effective for Sony as of January 1, 2015, except for the disclosure for transactions accounted for as secured borrowings, and did not have a material impact on Sony's results of operations and financial position. The guidance for disclosure for transactions accounted for as secured borrowings is effective for Sony as of April 1, 2015. Since this guidance will only impact disclosures, the adoption will have no impact on Sony's result of operations and financial position.

- 5. Sony realigned its business segments for the first quarter of the fiscal year ended March 31, 2015 to reflect modifications to its organizational structure as of April 1, 2014, primarily repositioning the operations of the previously reported Game and Mobile Products & Communications ("MP&C") segments. In connection with this realignment, the previously-reported operations of the network business which were included in All Other are now integrated with the previously-reported Game segment and are reported as the G&NS segment. The previously reported Mobile Communications category which was included in the MP&C segment has been reclassified as the newly established MC segment, while the other categories in the previously reported MP&C segment are now included in All Other. This includes the reclassification of the PC business into All Other. As of the first quarter of the fiscal year ended March 31, 2015, the power supply business, which was previously included in the Devices segment, has been integrated into All Other to reflect modifications Sony made to its organizational structure as of June 1, 2014. For further details of new segments and categories, see pages F-8 and F-9. In connection with this realignment, the sales and operating revenue and operating income (loss) of each segment for the comparable period have been reclassified to conform to the current presentation.
- 6. For the fiscal year ended March 31, 2015, Sony recorded an out-of-period adjustment to correct an error in the amounts of revenue and certain capitalizable assets being recorded at a subsidiary. The error began in 2012 and continued until it was identified by Sony during the fiscal year ended March 31, 2015. The adjustment, which related entirely to All Other, impacted net sales, cost of sales, and selling, general and administrative expenses, and, in the aggregate, decreased income before income taxes in the consolidated statements of income by 5,104 million yen for the fiscal year ended March 31, 2015. Sony determined that the adjustment was not material to the consolidated financial statements for the fiscal year ended March 31, 2015 or any prior annual or interim periods.

#### Other Consolidated Financial Data

(Millions of yen, millions of U.S. dollars)

	Fiscal year ended March 31							
		2014		2015		2015		
Capital expenditures*	¥	261,034	¥	251,048	\$	2,092		
(Additions to property, plant and equipment)		(164,589)		(164,841)		(1,374)		
(Additions to intangible assets)		(96,445)		(86,207)		(718)		
Depreciation and amortization expenses**		376,695		354,624		2,955		
(Depreciation expenses for property, plant and equipment)		(195,795)		(165,868)		(1,382)		
(Amortization expenses for intangible assets)		(180,900)		(188,756)		(1,573)		
Research and development expenses		466,030		464,320		3,869		

(Millions of yen, millions of U.S. dollars)

	Three months ended March 31					
		2014		2015		2015
Capital expenditures*	¥	70,188	¥	81,490	\$	679
(Additions to property, plant and equipment)		(40,446)		(51,893)		(432)
(Additions to intangible assets)		(29,742)		(29,597)		(247)
Depreciation and amortization expenses**		98,943		103,544		863
(Depreciation expenses for property, plant and equipment)		(52,381)		(47,539)		(396)
(Amortization expenses for intangible assets)		(46,562)		(56,005)		(467)
Research and development expenses		121,448		124,019		1,033

<sup>\*</sup> Excluding additions for tangible and intangible assets from business combinations.

#### (Subsequent events)

#### (1) Orchard Media, Inc. acquisition

In April 2015, Sony Music Entertainment ("SME"), a wholly owned subsidiary of Sony, closed the transaction pursuant to which it increased its shareholding in an equity method investment, Orchard Media, Inc. ("The Orchard"), to 100% by acquiring shares from the current holder, Orchard Asset Holdings, LLC. Sony expects to recognize a gain of approximately \$150 million U.S. dollars, subject to transaction costs and other adjustments on the remeasurement of SME's 51% equity interest in The Orchard that it owned prior to the acquisition at fair value in other operating (income) expense, net in the consolidated statement of income for the first quarter of the fiscal year ending March 31, 2016.

#### (2) Sales of the logistics business

On April 1, 2015, in connection with the formation of a logistics joint venture, Sony sold a part of the logistics business in Japan, Thailand, and Malaysia, which was in All Other to MITSUI-SOKO HOLDINGS Co., Ltd. with a total sales price of approximately 18,000 million yen. The sale proceeds are subject to the finalization of certain post-closing conditions and adjustments. In connection with the sale, Sony expects to recognize a gain on sale totaling approximately 13,000 million yen in other operating (income) expense, net in the consolidated statement of income for the first quarter of the fiscal year ending March 31, 2016.

#### (3) Sale of certain Olympus shares held by Sony Corporation

On April 1, 2015, Sony sold 17,243,950 shares of its 34,487,900 shares of Olympus Corporation to a third party to strengthen its financial resources and obtain funds for growth-oriented strategic investments. In connection with the sale, Sony expects to recognize a gain on the sale of approximately 46,757 million yen in gain on sale of securities investments, net in the consolidated statement of income for the first quarter of the fiscal year ending March 31, 2016.

<sup>\*\*</sup> Including amortization expenses for intangible assets and for deferred insurance acquisition costs.